## BEYOND HORIZONS WELCOME TO THE WORLD OF FACC



## FACC OVERVIEW



Aerospace technology & composite lightweight



R&D employees, 10% R&D quota, >300 patents Avic Fortune-500 company

Tier 1

Partner for all aerospace OEMs

4.8 bn 💵

USD Order backlog

2,500 Employees worldwide

Global 📀

Network of over 13 engineering & production locations



Export worldwide



Represented on every modern aircraft

## CORPORATE MISSION

We design the future of mobility with the materials of tomorrow.

FACC

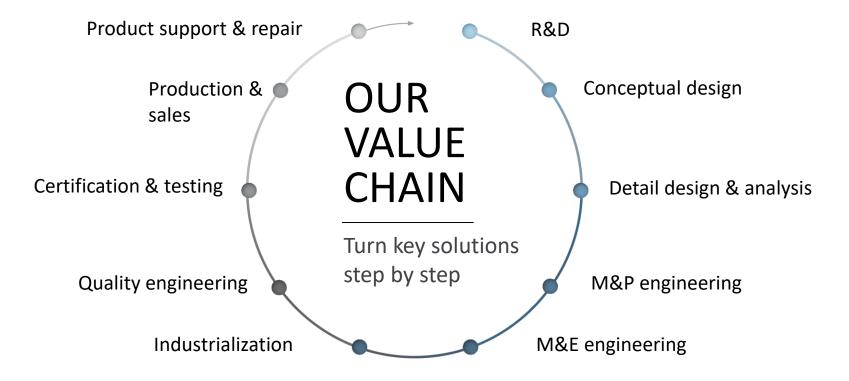
## CORPORATE VISION

Our vision is to fulfill the human desire for mobility in new, more efficient and sustainable ways.



FACC







## GLOBAL CUSTOMER NETWORK

Longstanding relationships with all leading aircraft and engine manufacturers



#### BOMBARDIER



FACC

Collins Aerospace

Rolls-Royce



**DIEHL** Aerospace 

Engine Alliance



🕢 SUKHOI

& LEONARDO



**Hawker** Beechcraft

Gulfstream

**j**"

## TIER-1 PARTNER

Wide range of service – from product ideas to customer tailored solutions







FACC

## AEROSTRUCTURES

THE FUTURE IS BUILT ON LIGHTNESS WE SUPPLY IT

Primary and secondary structure for wings, empennage and fairings. FACC provides structural components for all commercial airplanes.



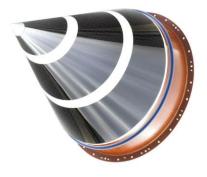
## ENGINES & NACELLES

THE FUTURE DEMANDS EFFICIENCY WE REALIZE IT

Experience in providing engine fairings & engine components which are used in the latest generation of engine types.



## ENGINE COMPONENTS



Generator fairings, outer bypass ducts, splitter fairings, fan track & acoustic liners, front acoustic panels, spinners, ...

## NACELLE COMPONENTS



Engine inlets, fan cowls, blocker doors, translation sleeves, pylon fairings, ...



## CABINI INITERIORS

0

THE FUTURE IS IN DESIGN WE CREATE IT

Complete cabin interiors for

- > Passenger and cargo aircraft
- > Business jets
- > Helicopters



## SPECIALIST AND PARTNER FOR ...



Cockpit linings, entrance and service linings, ceiling & cove light panels, main cabins, monuments, cargo compartment linings, passenger door linings, window shades, table mechanism, partition mechanism, ...



## AFTERMARKET SERVICES

THE FUTURE REQUIRES PERFORMANCE. WE GUARANTEE IT

FACC



## AFTERMARKET SERVICE

#### REPAIR

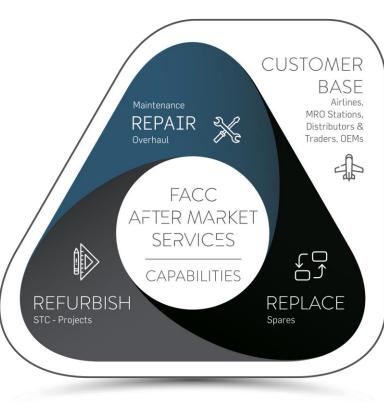
Full MRO service package for winglets, sharklet, control surfaces and fairings, full service for NDT inspection, ...

#### REFURBISH

Handcrafted business or private jet interior refurbishment, passenger luggage space upgrade, center ceiling stowage, LAV4ALL, ...

#### REPLACE

Cost saving lip seals, ...



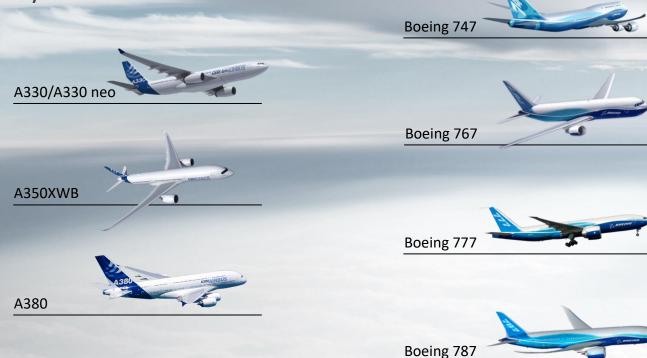
## FACC PROGRAM PORTFOLIO

FACE



## **COMMERCIAL AIRCRAFT**

Wide-body







## **COMMERCIAL AIRCRAFT**

**Regional jets** 









E-Jet E2





## **BUSINESS JETS & HELICOPTERS**

1 miles				
Challenger 350	Learjet 40/45	Global 5000	Global 7000/8000	Legacy 450/500
Lineage 1000E	Phenom 100/300	Gulfstream G350/ 450/550/650	Cessna Citation	Cessna Mustang
	an			POLIZE
Falcon 900	Falcon 2000	Falcon 7X	Hawker 800	EC 135/EC 145



## R&D: SETTING NEW STANDARDS

We make aviation safer, greener and more efficient

#### Focus on:

- > Material development
- > Process development
- > Development of prototypes

- > Automated fabrication
- > New inspection technology
- > Next generation composite structure





## CORPORATE SOCIAL RESPONSIBILITY

FACC



## FACC STRATEGY 2030

#### CLIMATE CHANGE

EMISSIONS REDUCTION, GREEN TECHNOLOGIES, AND COMPREHENSIVE ENVIRONMENTAL RESPONSIBILITY ARE ALSO BECOMING INCREASINGLY IMPORTANT FOR THE AEROSPACE INDUSTRY.



#### SIGNIFICANCE FOR FACC:

The climate protection targets are ambitious and important. FACC's lightweight construction technologies provide perfect solutions in this respect.

ASSESSMENT: Sustainability is becoming a key consideration in this industry.



## SUSTAINABLE STRATEGIC GOALS For 2021 and 2022

Environment

Production takes place exclusively in consideration of ecological, ergonomical and safety-relevant aspects

Employees and society We strieve to be among the best employers and trainers

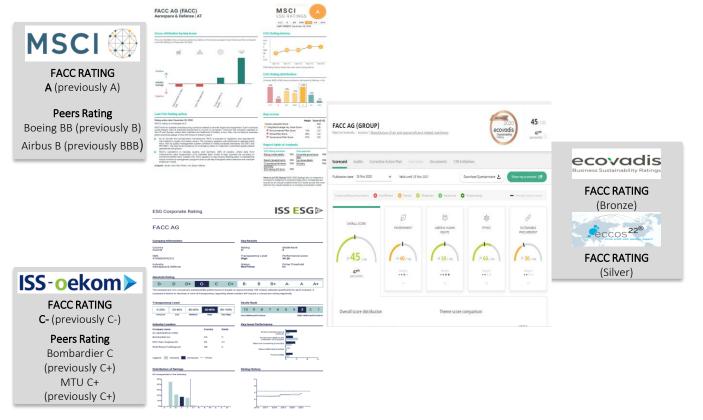
**Business** 

Sustainability, diversity and customer orientation as a guideline for all activities

- > Use of electricity from exclusively renewable sources
- > Increase the recycling rate for production waste to around 30 percent
- > Reducing light pollution from LEDs
- > We are aiming to produce largely CO2-neutral by 2050
- > Providing a safe and respectful work environment to retain skilled workers
- > Increase in employee satisfaction
- > Increase in the quota of women in management positions
- > Reduction of accidents at work
- > Measures to combat the corona pandemic
- economic success and increasing sales in order to be able to achieve our strategic goals
- Sustainable high profitability
- Increase in customer satisfaction
- Increase in eco-efficiency
- More ecological orientation of the supply chain management



## SUSTAINABILITY REPORTING

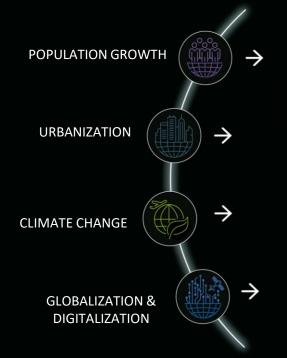




#### ROADMAP FACC 2030 Committed to the Sky – at all Levels



## **GLOBAL TRENDS**



### IDEAL PREREQUESITES FOR OUR LIGHTWEIGHT INNOVATIONS



## ROADMAP FACC 2030

Aviation remains core business, UAM & Space will diversify future business





#### **AVIATION** Our goal is to be represented on every modern commercial and business aircraft with FACC innovations



#### Our focus:

- Increasing market share
- Expansion of customer and product portfolio
- Expansion of vertical integration and manufacturing competenciesFocus on integrated subsystemsExpansion of Aftermarket Services



#### **URBAN** The need for new urban mobility solutions is increasing (e.g. air taxis, logistics, search and rescue drones)

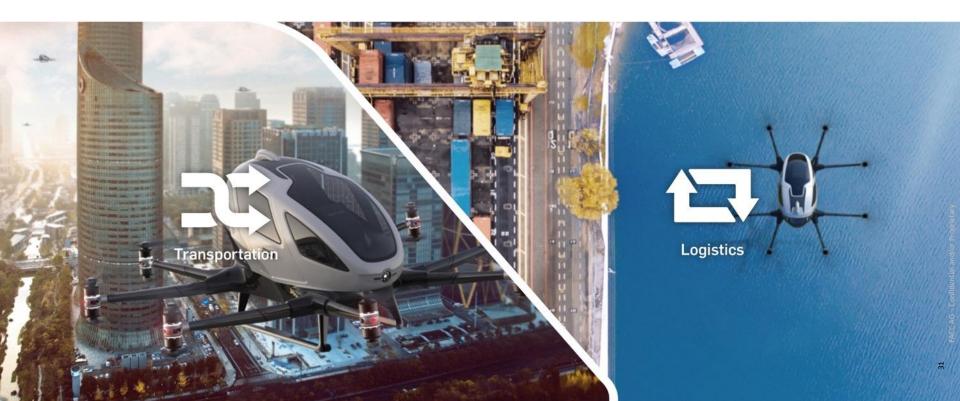


Balanced, broad customer and product portfolio

Preferred Tier-1 development and manufacturing partner

80

## AAV APPLICATIONS



FACC

## AAV APPLICATIONS



FACC



## **SPACE** Launchers, satellites, space travel - space is a significant growth market

#### **Our focus:**

Recognized technology partner in the space industry

Preferred Tier-1 development and manufacturing partner

Generate additional business growth through new markets



# BEYOND

## Aerospace Market

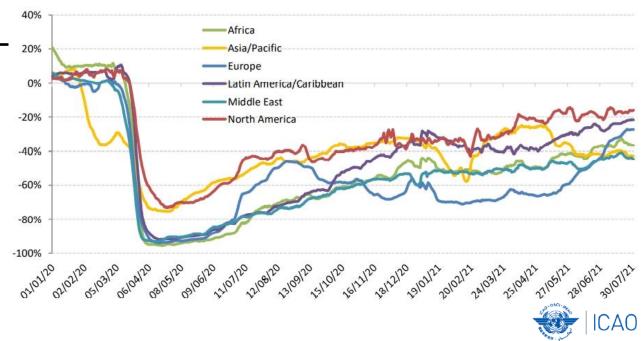


## **GLOBAL MARKET OVERVIEW**

#### Recovery is different among regions

#### World markets

- Regions experience different recovery patterns and speed
- Vaccine availability and travel restrictions are the drivers and roadblocks
- North America leads the recovery
- After long depression Europe is also getting traction



Source: ICAO ADS-B



## GLOBAL MARKET OVERVIEW

#### Continental travel is steadily improving

#### Passenger rates improving

- Vaccine availability as kick start in March 2021
- International travel still subdued due to travel restrictions
- International traveling between Europe and North America is picking up.
- International traveling to China is still not recovering due to strict Covid-19 regulations in China.





# MARKET DEVELOPMENT

Mid- and longterm: stable upward trend



#### AVIATION HAS PROVEN RESILIENT OVER AND OVER AGAIN

Source: Boeing



-66 % lower passenger travel compared to 2019



9,000

aircraft not in service in

December 2020

FACC AG | Confidential and/or Proprietary



- > Market bottom reached in August 2020
- Stabilisation since then growth forecast beginning with Q4/2021
  - Short- and medium-haul aircraft with 10-15% growth beginning in Q4/2021
  - Long-haul aircraft stable at current levels until 2023
- Pre-Corona market levels of 2019 should be reached again in 2025
- > 4% annual growth to be expected after 2025

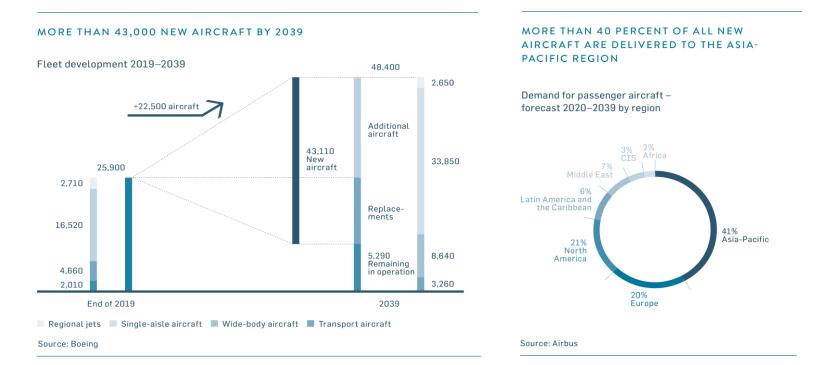


37



# FLEET DEVELOPMENT

Over 43,000 new aircraft / 40% going to asia-pacific region



# FINANCIALS KEY TOPICS

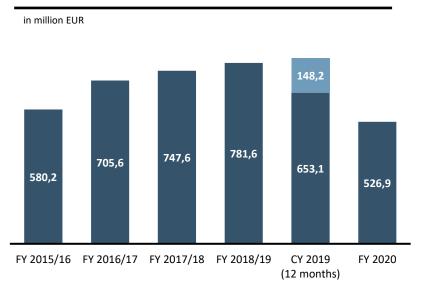
FACE



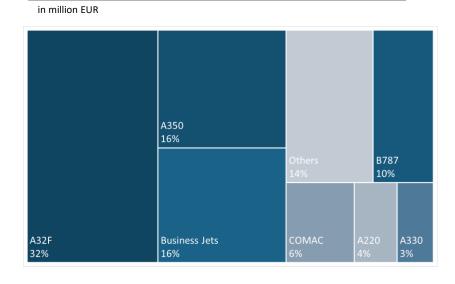
# REVENUES

# Revenues heavily impacted by COVID-19 pandemic

## Revenue development



## Revenue distribution (31.12.2020)



# OVERVIEW 1ST HALF-YEAR 2021

# FACC is back in the profit zone

- > Market stabilization continues
- > 20% higher sales in Q2/2021 compared to previous year
- > Turnaround achieved
- > Significant increase in EBIT compared with the previous year
- > New orders in the Engines & Aerostructures business area
- > Forecasts for FY 2021 confirmed :
  - 500 mill. EUR annual sales
  - Positive EBIT
  - Increasing demand confirmed by customers as of Q4/2021

**EBIT** 2,9 mill. EUR

**EBIT growth** + 37,3 mill. EUR

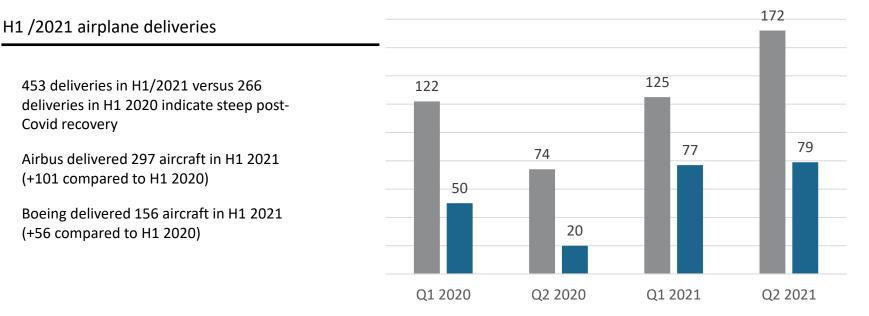
**Revenue** 240 mill. EUR





# GLOBAL MARKET OVERVIEW

# Steep increase in 2021 aircraft deliveries compared to 2020

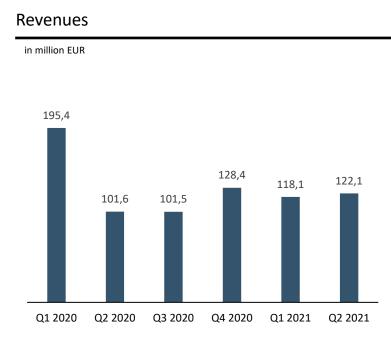


■ Airbus ■ Boeing



# REVENUES

## Market stabilization supports revenue stream



## **Revenue details**

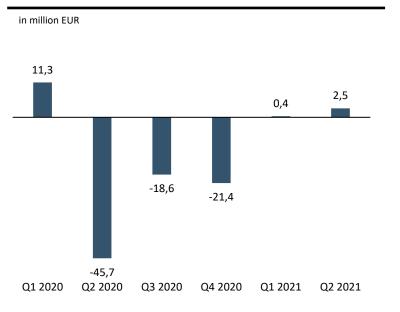
- 2<sup>nd</sup> quarter and 1st half-year marginally higher than planned
- Q2 2021 revenues increased by 20% compared to Q2 2020, showing the stabilization of aerospace market
- Development of continental and intercontinental travel still very different and therefore impacting aircraft platforms differently
- Airbus A32F aircrafts with encouraging outlook, Airbus A350 and Boeing 787 platforms still on a low level



# EBIT

FACC successfully implemented cost reduction measures

## EBIT



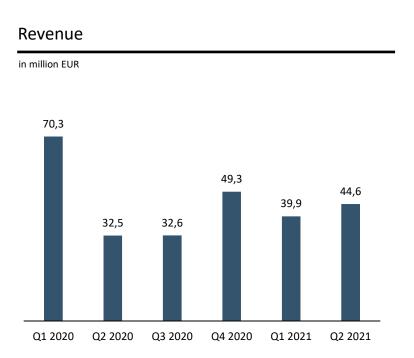
## **EBIT** improvements

- FACC successfully adapted its cost structure to the new market environment
- Second positive EBIT quarter in a row
- Division profit situation heterogenous
- Engines & Nacelles division very positive and Aerostructures division gaining momentum
- Half-year results do not contain any significant one-off effects and fully reflect the operational improvements of FACC

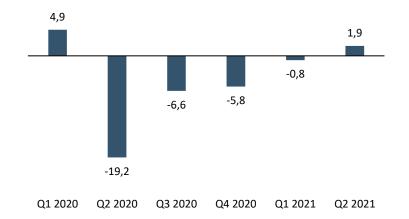


# AEROSTRUCTURES

# Revenue growth and EBIT turn-around



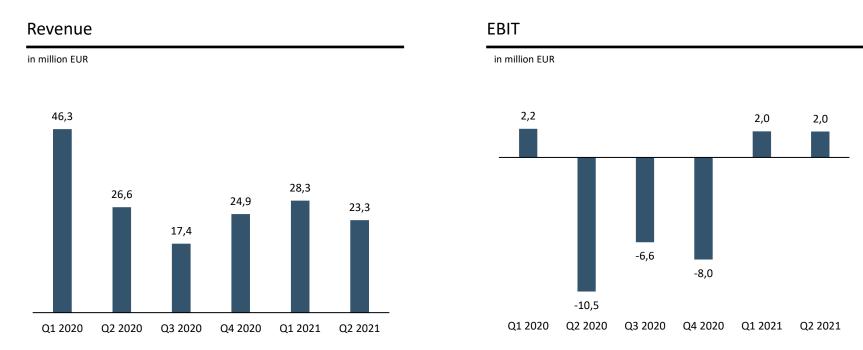
### EBIT





# **ENGINES & NACELLES**

# B787 dragging on revenue, but EBIT supportive



#### 46

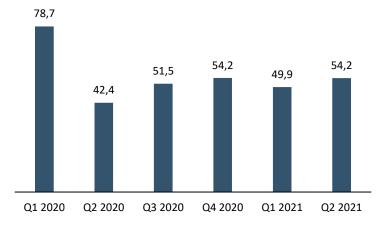


# **CABIN INTERIORS**

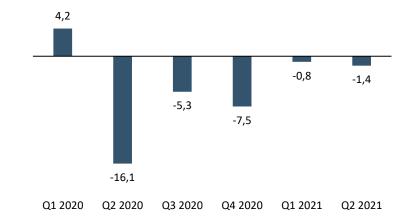
## Positive revenue development

### Revenue

in million EUR



## EBIT



# FACE

# FREE CASH FLOW

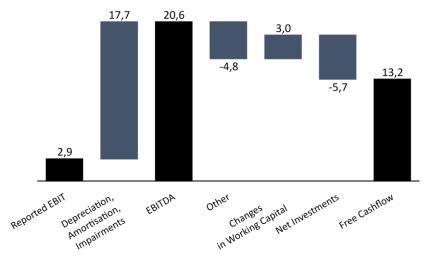
Solid free CF in H1 2021

## Free Cash Flow – H1 2020

in million EUR

3,3 48,2 13,8 -19.5 -9,1 -11,5 -34,4 Reported EBIT NetInvestments FreeCashflow Depreciation EBITDA Changes Capital Other Amortisation Impairments

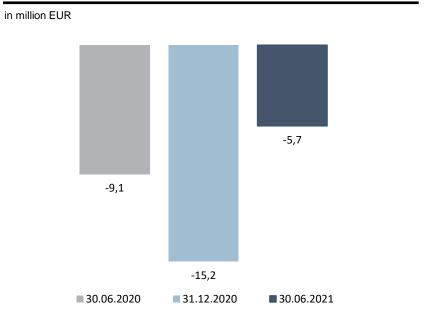
## Free Cash Flow – H1 2021



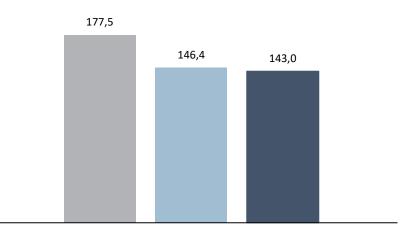


# CASH FLOW Strict investment control

## INVESTMENTS



## WORKING CAPITAL



243,2

50

30.06.2021

# BALANCE SHEET FIGURES

# Encouraging capital KPIs

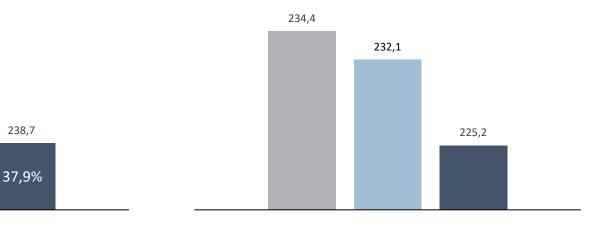
270,8

## EQUITY RATIO

in million EUR

## NET FINANCIAL DEBT

in million EUR



30.06.2020

31.12.2020





# OUTLOOK 2021 Slightly positive EBIT expected

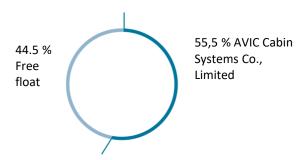
- Secure health and safety of our people with **continuous company-wide vaccination program**
- All cost reduction and cash flow improvement measures are executed according to the plan
- Stable market environment and customer demands for 2021 should result in a group revenue of around EUR 500 mln
- Based on the two EBIT-positive quarters in 2021, Management now expects a slightly positive EBIT for full year 2021
- Management sticks to the expectation that certain weak revenue months in Q3 will drag on Q3-EBIT
- Stable positive quarterly EBIT can be expected in Q4 2021



# FACC SHARE AND IR INFORMATION

# Share InformationISINAT00000FACC2Official marketVienna Stock Exchange/prime marketTicker symbolFACCReutersFACC.VIBloombergFACC AVShares outstanding45,790,000

## Shareholder Structure



## IR Contact



Florian Heindl, CFA Group Treasurer (Group Treasury / Investor Relations / Risk Management) FACC AG Fischerstraße 9 A-4910 Ried/Innkreis Tel. +43/59-616-1232 Mobil +43/59-616-71232 E-Mail: f.heindl@facc.com

# DISCLAIMER

- This document contains forward-looking statements. Words such as 'outlook', 'believe', 'intend', 'anticipate', 'plan', 'expect', 'objective', 'goal', 'estimate', 'may', 'will' and similar expressions often identify these forward-looking statements.
- Forward-looking statements are subject to future events, risks and uncertainties currently known or unknown. Actual results, performance or events may therefore differ materially from those expressed or implied in these forward-looking statements.
- Neither FACC nor any other person assumes responsibility for the accuracy or completeness
  of any forward-looking statements. FACC will not update these forward-looking statements
  in order to reflect changes to facts, assumptions or expectations.
- This document or statements related to it do not constitute an offer, recommendation or invitation to purchase or sell securities of FACC.





# FACC 2030

# Committed to the Sky

FACC