



FACC 2030

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Committed to the Sky

# 30 YEARS OF EVOLUTION

In the course of three decades, FACC has evolved from a ski industry startup into an innovator for the entire aviation sector. Evolution has been in our DNA from day one. Today, our lightweight solutions contribute substantially toward making air travel more efficient, more comfortable, and environmentally friendlier. The aerospace market will continue to grow, and as a consequence new market segments will emerge.

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WITH OUR STRATEGY 2030, WE ARE TAKING  
THE NEXT EVOLUTIONARY STEP FORWARD.

# The Next Steps.

What really sets our company apart is the passion to go beyond known horizons and discover new approaches and solutions. And in our rapidly changing world, this mindset is becoming increasingly important. Climate change, digitalization, and resource-saving mobility open up many opportunities for our company.

Innovative lightweight construction solutions for the **aerospace industry have been and continue to be our core business activity**. This is where we will continue to perfect and widen our expertise. Besides, **we intend to generate additional growth through** our involvement in the **urban air mobility and space** segments. There, we aim to leverage our lightweight expertise to build a significant market position.

We are committed to the sky

  
Robert Machtlinger, CEO

  
Andreas Ockel, COO

  
Aleš Stárek, CFO

  
Yongsheng Wang, CCO

from left to right:  
Yongsheng Wang, CCO  
Andreas Ockel, COO  
Robert Machtlinger, CEO  
Aleš Stárek, CFO



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BAL TRENDS

IDEAL PREREQUISITES FOR OUR LIGHTWEIGHT INNOVATIONS

# POPULATION GROWTH

UNTIL 2050, THE WORLD’S POPULATION WILL GROW BY 25 %. MOST OF THE GROWTH WILL OCCUR IN ASIA’S EMERGING ECONOMIES.

FACT:  
80 % of the world’s population have never traveled by plane.



SIGNIFICANCE FOR FACC:  
Mobility is a basic need of mankind.  
FACC’s growth potential in its core segment is enormous.



# URBANIZATION

BY 2050, 68 % OF THE WORLD'S POPULATION WILL BE LIVING IN CONGESTED URBAN AREAS. THE NUMBER OF MEGACITIES WITH MORE THAN 10 MILLION INHABITANTS CONTINUES TO RISE.

## REQUIREMENT:

This calls for new mobility concepts.



## SIGNIFICANCE FOR FACC:

A pioneering spirit and an ambition to venture into uncharted territory have always been in FACC's DNA. FACC will be successful with new concepts and comprehensive solutions.

# CLIMATE CHANGE

EMISSIONS REDUCTION, GREEN TECHNOLOGIES, AND COMPREHENSIVE ENVIRONMENTAL RESPONSIBILITY ARE ALSO BECOMING INCREASINGLY IMPORTANT FOR THE AEROSPACE INDUSTRY.

ASSESSMENT:  
Sustainability is becoming a key consideration in this industry.



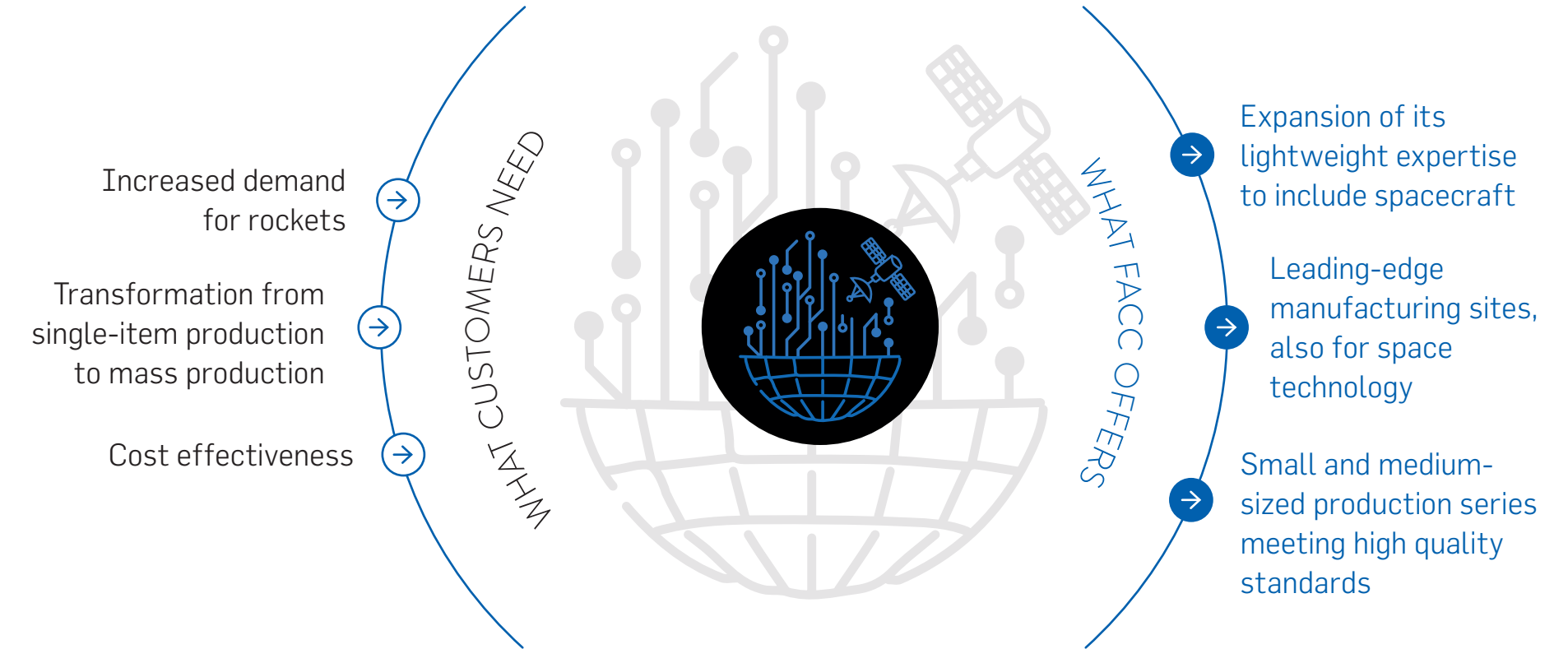
SIGNIFICANCE FOR FACC:  
The climate protection targets are ambitious and important. FACC's lightweight construction technologies provide perfect solutions in this respect.

# GLOBALIZATION AND DIGITALIZATION

GLOBALIZATION AND DIGITALIZATION HAVE LED TO A SIGNIFICANT EXPANSION OF SATELLITE COMMUNICATIONS. THE RESULTING COMMERCIALIZATION OF SPACE TRAVEL HAS SPURRED NEW MARKETS TO EMERGE.

## OUTLOOK:

Commercial space travel offers a huge market potential.



## SIGNIFICANCE FOR FACC:

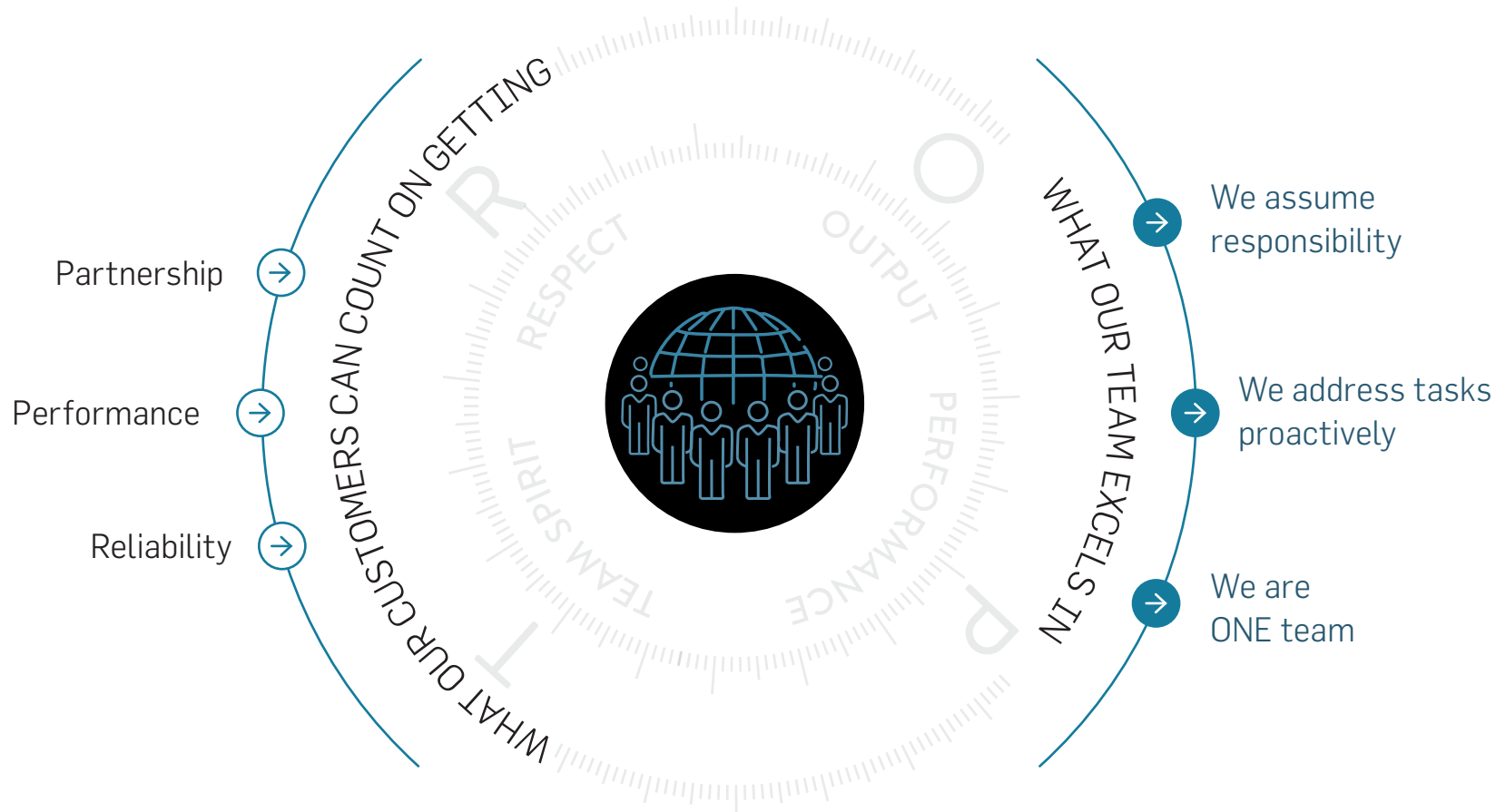
Lightweight expertise is very much needed for spacecraft. FACC will be able to generate additional business growth through its involvement in this market segment.



# SHAPING THE FUTURE TOGETHER

OUR STRATEGY DEFINES OUR PATH FORWARD. OUR HIGHLY QUALIFIED SPECIALISTS ENSURE THAT WE ACHIEVE OUR GOALS. THEY BRING PASSION AND EXCELLENCE TO EVERY PROJECT, BUT ALSO INITIATIVE AND RESPONSIBILITY. GUIDED BY OUR VALUES, WE ARE AN AGILE COMPANY AND THUS THE OPTIMAL PARTNER FOR OUR CUSTOMERS.

WITH CLEAR-CUT VALUES AND A STRONG TEAM



# COMMITTED TO THE SKY – AT ALL LEVELS

The aviation industry has been and continues to be our core market whose scope will, in this decade, be broadened in both upward and downward directions. Drone technologies will open up new possibilities for a vast range of mobility applications in the airspace immediately above the ground. At the same time, due to the privatization of space travel, we will witness the

merging of aviation and space. In each of these cases, our lightweight expertise will be in high demand, and we will expand our core business to also include the “Drone Technology” and “Space” markets. FACC’s mission for the future is:

COMMITTED TO THE SKY – AT ALL LEVELS

SPACE

AVIATION

URBAN



## AEROSTRUCTURES



## ENGINES & NACELLES

# AVIATION

Our aim is to have innovative products from FACC aboard every modern commercial aircraft. We strengthen our position through efficient production, and disruptive and environmentally responsible innovations. In our core business, we achieve growth by

- > increasing our market share
- > growing our customer base and product portfolio
- > extending our vertical range of manufacture and manufacturing expertise
- > focusing on integrated subsystems such as primary structures and comprehensive cabin concepts
- > expanding our aftermarket services



## BUSINESS JET AND COMMERCIAL CABIN INTERIORS



## AFTERMARKET SERVICES





# URBAN

The demand for new solutions for urban and interurban mobility is increasing. Logistics, search and rescue drones, and air taxis are an answer. FACC has been part of these efforts for years and will continue to grow in this market segment.

## OUR FOCUS:

- > A well-balanced, broad customer base and product portfolio
- > Preferred Tier-1 development and manufacturing partner



# SPACE

Launch vehicles, satellites, space travel – space is a significant growth market for FACC to tap into with its lightweight expertise.

## OUR FOCUS:

- > Recognized technology partner in the space industry
- > Preferred Tier-1 development and manufacturing partner
- > Generating additional revenue from new markets for further business growth

# FLIGHT PATH FACC 2030

## Evolution – Transformation – Diversification

We continue to evolve on the basis of current and future market conditions.  
For the time period until 2030, our focus will be on the following  
3 evolutionary steps:

### STEP 1: FOCUS ON PERFORMANCE

As a best-in-class performer, we are a reliable and financially strong partner to our customers. We will continue to deliver compelling results as a partner and further increase our market shares through new orders.

### STEP 2: GENERATING GROWTH

We substitute new technologies for existing components and, in this way, generate new growth. In addition, we expand our market presence by entering new markets.

### STEP 3: ENTERING NEW MARKETS

From the middle of this decade and building on our lightweight expertise, we will increasingly grow our business in the emerging urban air mobility and space markets.

### FACC TODAY

> FOCUS ON AVIATION

> TIER-1 PARTNER

> 3 DIVISIONS +  
AFTERMARKET SERVICES

> GLOBALLY ACTIVE

> A TOP 100  
AEROSPACE COMPANY



### FACC 2030

> FOCUS ON AVIATION  
**PLUS** URBAN AIR  
MOBILITY & SPACE

> TIER-1 PARTNER FOR  
INTEGRATED SUBSYSTEMS

> 5 DIVISIONS +  
AFTERMARKET SERVICES

> GLOBALLY ROOTED

> A TOP 50  
AEROSPACE COMPANY



# FACC 2030

COMMITTED TO THE SKY – AT ALL LEVELS  
OUR STRATEGY AT A GLANCE

80 % of the world's population  
have never traveled by plane.



The aviation market will continue  
to grow. The potentials for  
expansion in FACC's core segment  
are enormous.

The climate protection targets  
are ambitious and important.



FACC's technologies provide  
perfect solutions in this  
respect.

Urban air mobility and space travel  
are advancing rapidly, spurring new  
sales markets to emerge.



We will leverage our lightweight  
solutions in these markets as well  
and, in this way, generate additional  
business growth.





BEYOND HORIZONS

[facc.com](http://facc.com)