

A stylized image of a planet's horizon with a bright sun or star rising behind it, creating a lens flare effect. The planet is dark blue/black, and the sun is a bright white point with radiating light.

BEYOND HORIZONS

Analyst Presentation

Fiscal Year 2018/19

2018/19 BUSINESS HIGHLIGHTS



EUR 781.6 million total revenues equal an increase of **+ 4,5%**

EUR 55.0 million of operating EBIT - increase as a result from efficiency enhancements

All segments support sustainable growth

EUR 27.6 million free cash flow

Phase 2 Investment program completed to generate revenues

EUR 300 million new contract volume on-boarded

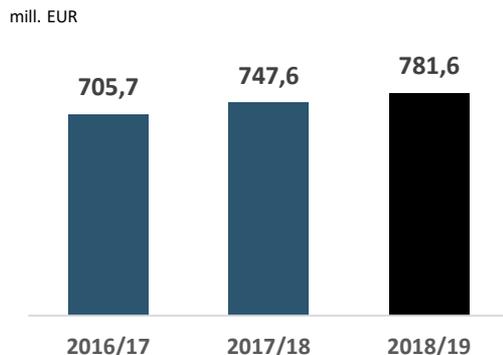
USD 6,50 billion Order Backlog as a result from positive global market forecast and new projects

OUR MISSION

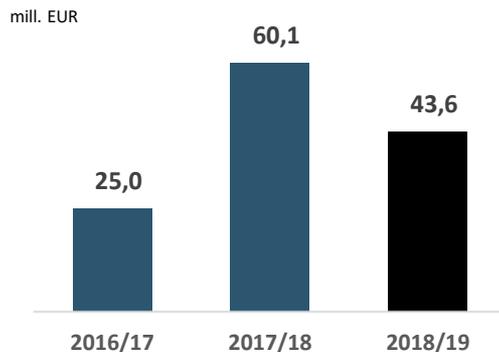
WE ARE SHAPING
THE MOBILITY OF THE FUTURE
WITH THE MATERIALS OF TOMORROW

FINANCIAL HIGHLIGHTS

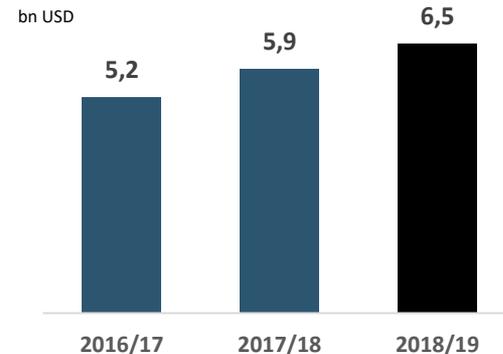
Revenues



EBIT (reported)



Order Backlog



Revenue growth driven by...

- > Positive effects from major aircraft model ramp ups
- > Step by step introduction of new business into serial production
- > Growing MRO business

Profitability improvements through

- > Automation
- > Vertical Integration and Insourcing
- > Volume Effects
- > Learning Curves & Lean Methods

Growing market share

- > Flow Down of OEM Rates & Orders
- > Entry into high-quality product families (primary structures, ...) through innovation

PRODUCT HIGHLIGHTS

Key projects & milestones

Rolls-Royce Pearl 15
Fan Casing



First Delivery

Airbus A320
Airspace Cabin



First Delivery

Airbus A321
Landing Flap



1000. Shipset

EHang
Air Shuttle



New Market Entry

AWARDED BY THE CUSTOMER

FACC best in class supplier

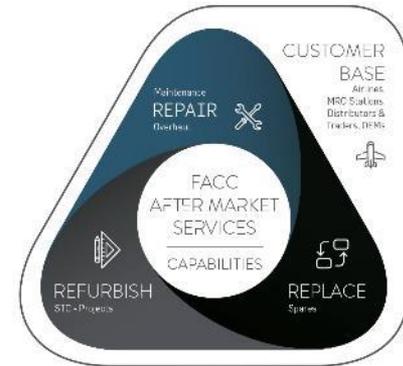
- > **Airbus Best Performer Award** for Aerostructures
- > **Airbus Honorable Mention Award** for Interiors
- > **Rolls-Royce Class Leading Award** for Engines
- > **Rolls-Royce Supplier of the Year** – FACC is one of the Top 3- suppliers



FACC AFTERMARKET SERVICES

MRO business development on track

- > FACC „Aftermarket Services“ sites established in Europe, US and Asia
- > FACC Wichita production site doubled as results of increasing demand for repairs
- > EASA Design Organisation Approval (DOA) for Major Repairs
- > EASA STC for A320 cabin retrofit granted
- > Launch customer *Austrian* for bigger doors
- > Increasing demand for composite repairs supporting FACC’s „Aftermarket Services“ initiatives



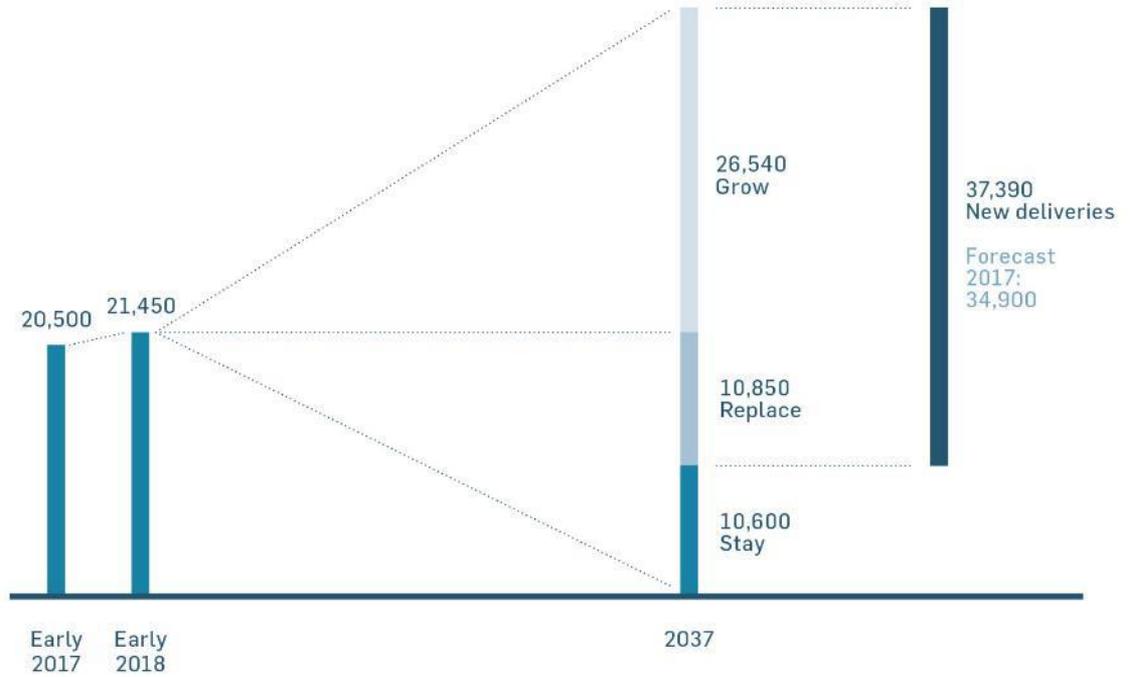
GLOBAL MARKET FORECAST

Forecast increased to approx. 37.400 aircraft by the end of 2037

Aircraft in operation:
development from 2018 to 2037
Source: Airbus

+2,490
aircraft*

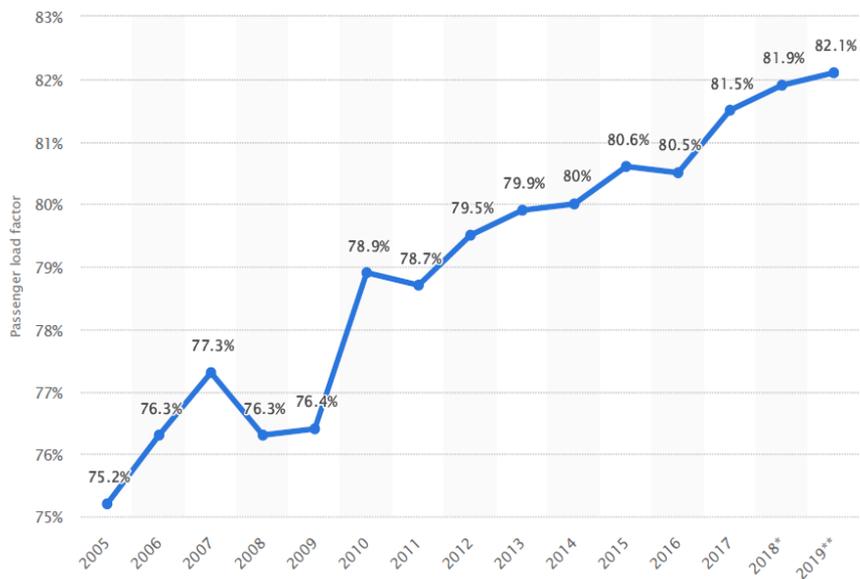
* Increase in long-term market forecast
versus 2017



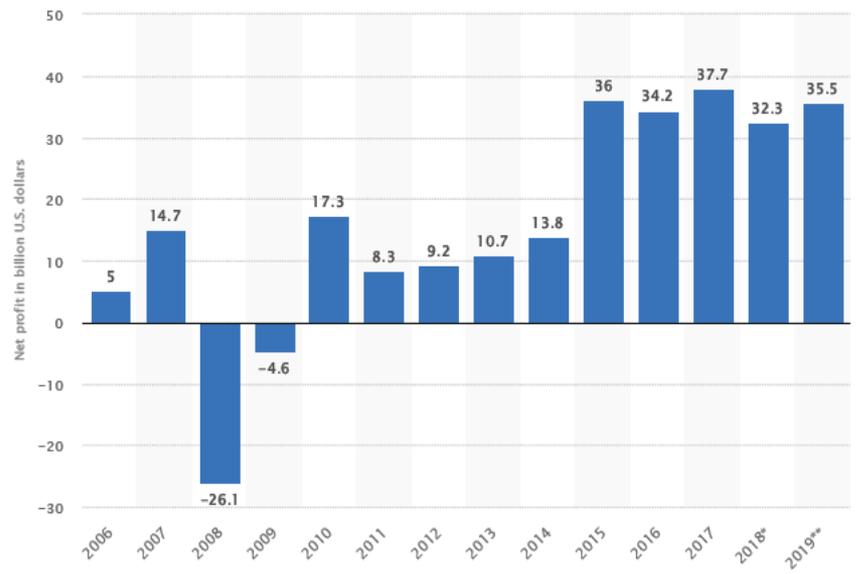
AEROSPACE MARKET HIGHLIGHTS

... Airline KPI's still positive but first indicators of cool-down

Airline Passenger Load Factor Development



Airline Net Profit Development



HIGHLIGHTS AEROSPACE MARKET

2018 was another year of records for the aerospace industry

- > General industry development progressing as assumed
- > Airline profitability still high but some indications of stabilization
- > Adjusted demand of order intake recognizable since 2017
 - 2017 Book To Bill = 1,28 (1580 deliveries vs 2021 net orders in 2017)
 - 2018 Book To Bill = 1,02 (1606 deliveries vs 1640 net orders in 2018)
 - 2019 Book to Bill = 0,18 (211 deliveries vs 37 net orders in Q1/19)
- > Slow down of rate increases, four platforms generate 95% of total revenue
 - Boeing 737MAX and Boeing 787
 - AIRBUS A32F and A350
 - Low rates for A330neo, B747 and B777
 - Termination of A380 deliveries in 2021

FACC CROATIA – BEST IN CLASS FACILITY

EUR 33 million investment for leading edge technology, automated and digitized production

- Set up High Tech Composite Manufacturing environment as a 100% subsidiary of FACC Operations GmbH
- Investment of approx. EUR 30 mill. funded by 30% cash and 70% loans and local incentives

- **Milestones:**

- 05/2019 Plot acquisition
- 10/2019 Start construction
- 02/2021 Facility opening
- 04/2021 Production ramp-up

12.000 m² for 600 employees

- Well trained and dedicated people
- Favorable logistics to support EU customers
- Proximity to FACC Headquarter
- Additional Production Capacity



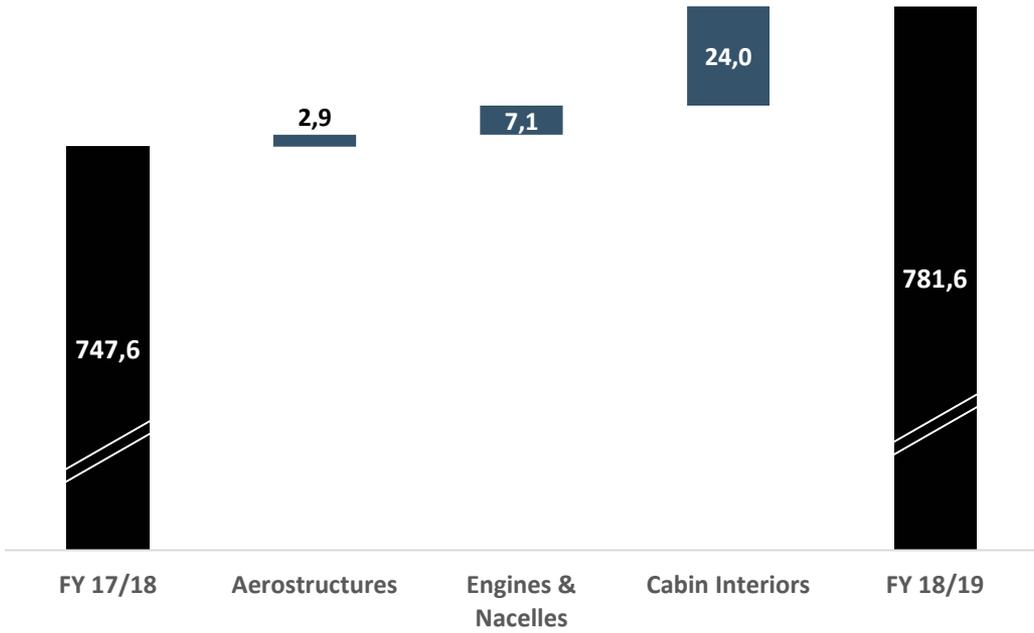
A low-angle, upward-looking photograph of several modern glass skyscrapers against a blue sky with scattered white clouds. A white commercial airplane is flying in the upper center of the frame. A large, solid black curved shape is positioned on the left side of the image, partially overlapping the buildings and sky.

2018/19 IN NUMBERS

REVENUES INCREASED TO EUR 782 MILL.

All divisions contribute to group's solid growth in revenues

in million EUR

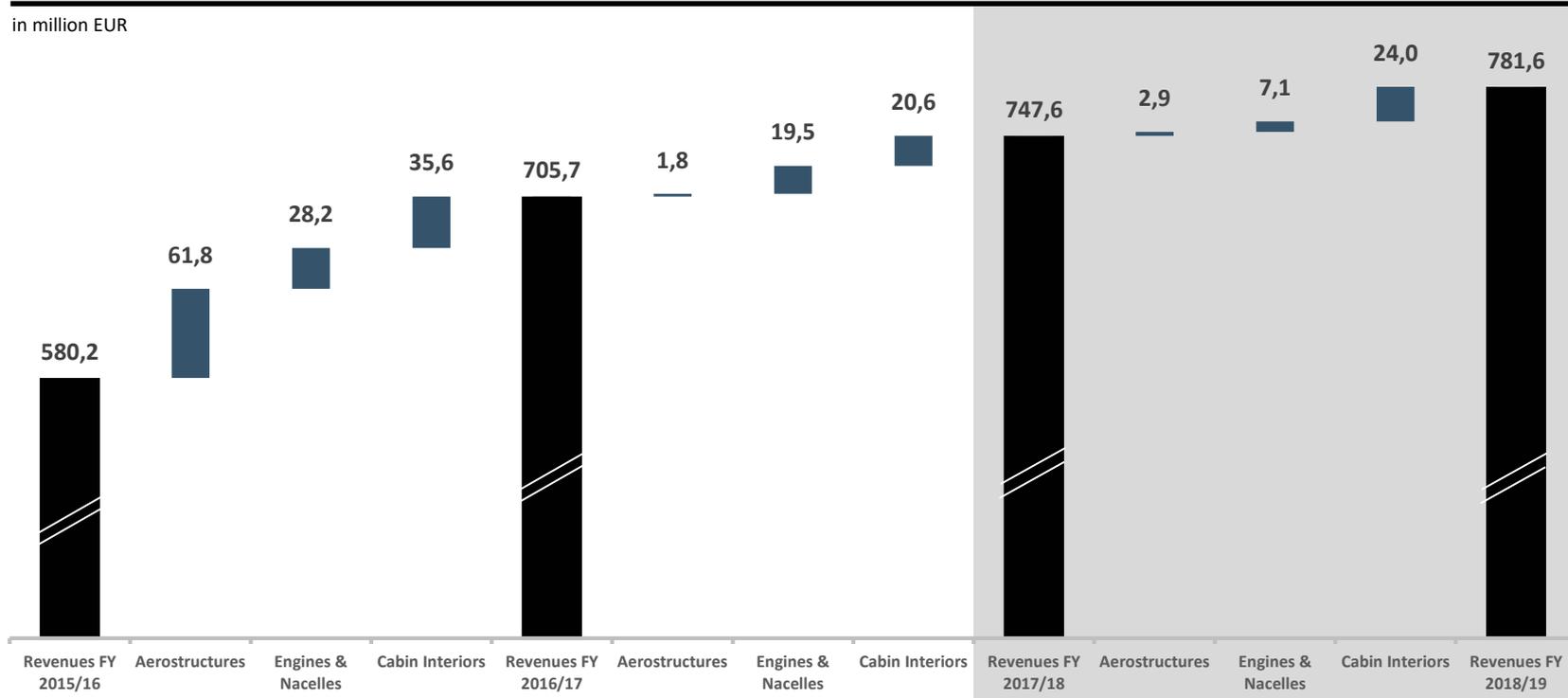


- Ramp-up in all major programs
- Revenues from development activities
- Steady transition of development contracts into serial production

GROUP REVENUES

REVENUE

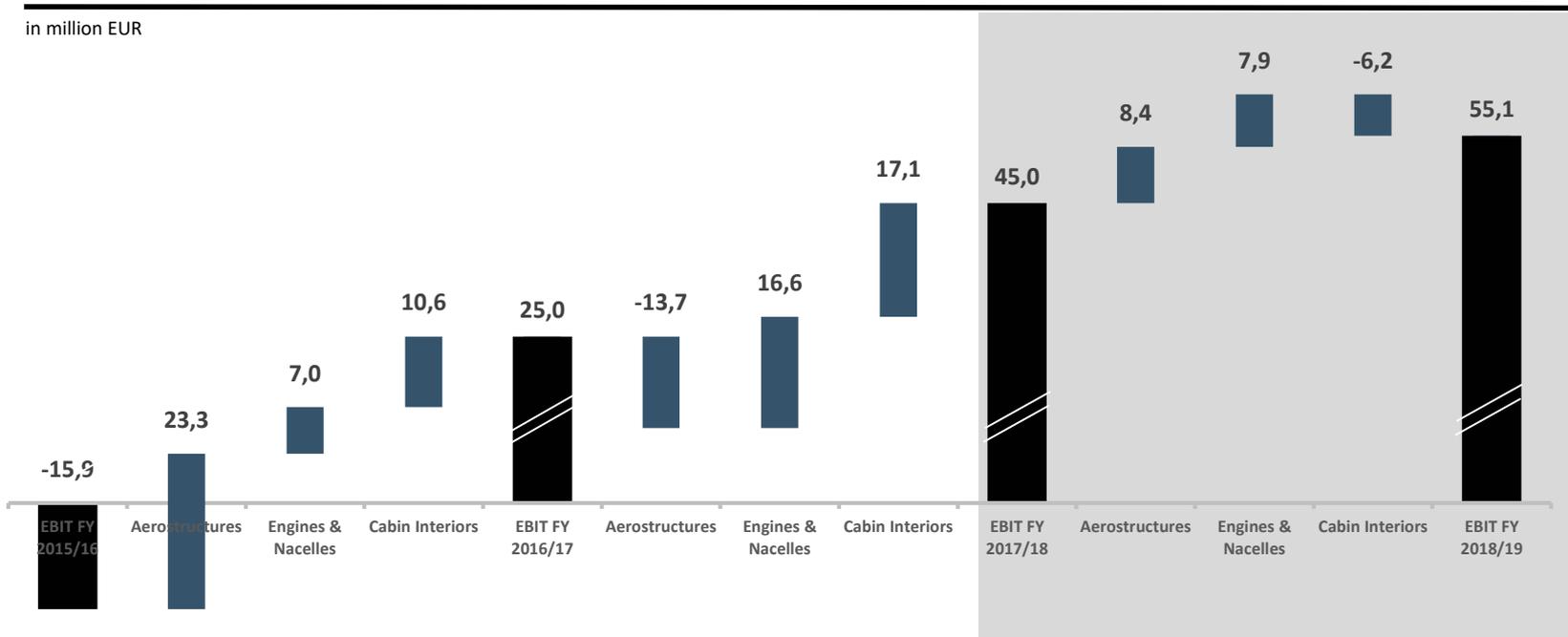
in million EUR



GROUP EBIT (OPERATING)

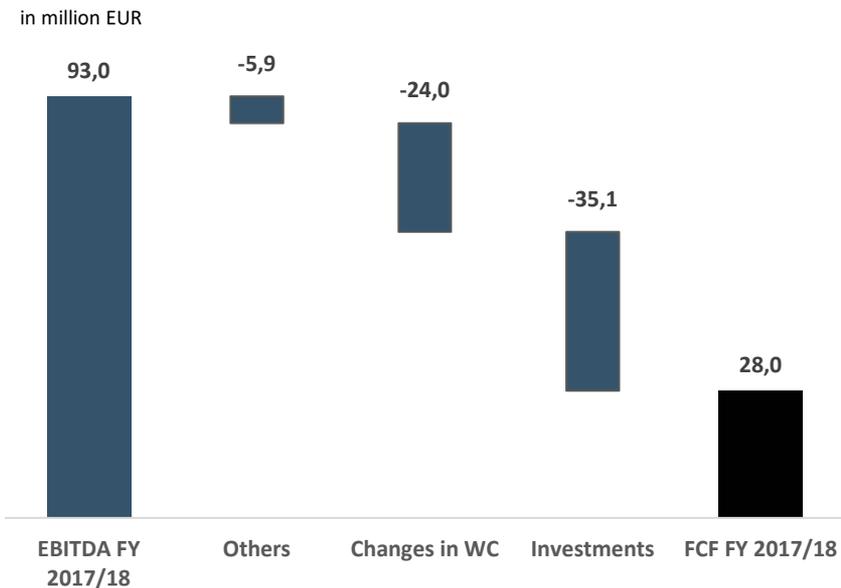
EBIT (operating)

in million EUR

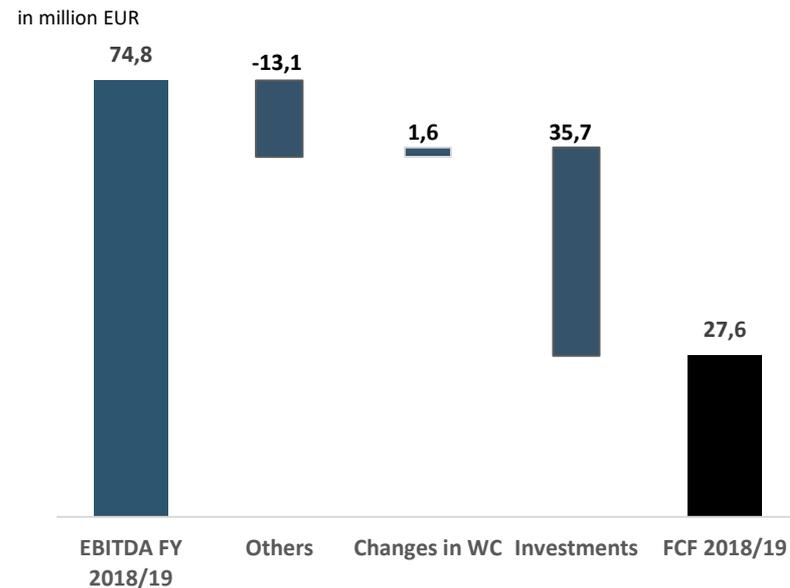


FREE CASHFLOW

Fiscal Year 2017/18



Fiscal Year 2018/19

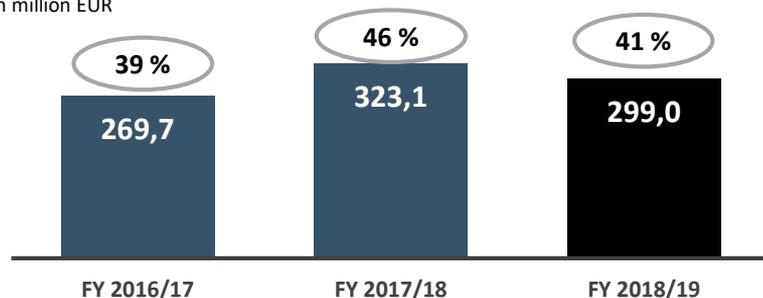


- 0,4 Mio. EUR

BALANCE SHEET RATIOS

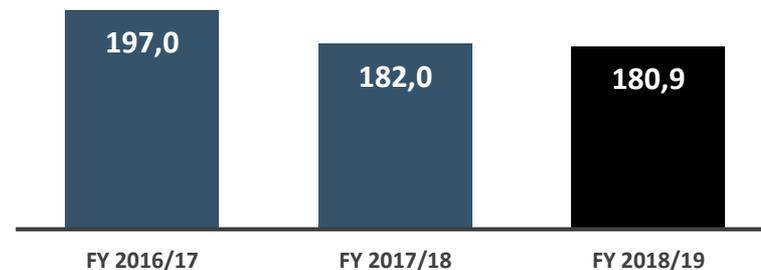
EQUITY

in million EUR



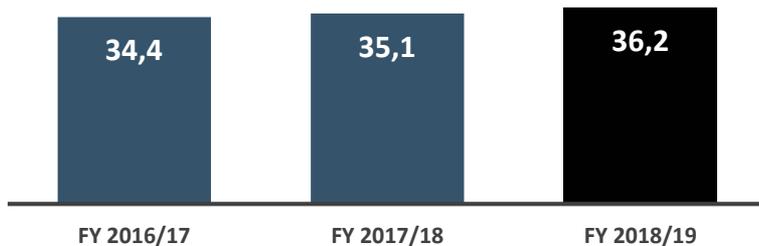
NET DEBT

in million EUR

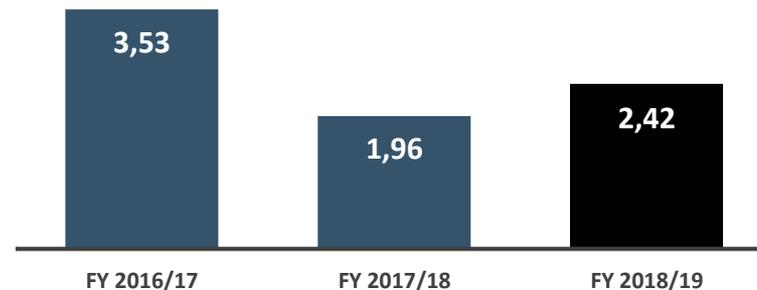


INVESTMENTS

in million EUR



NET DEBT / EBITDA



OUTLOOK

Sustainable Performance



FINANCIAL KEY PERFORMANCE INDICATORS... (2019-2024)

... BASED ON

- Demand driven by constant annual market growth (RPK) of 4.5 %
- OEM forecasts demand for up to 40,000 new aircraft until 2037
- Gaining market share on existing platforms and entering new markets
- Stable economic and political environment

REVENUE GROWTH
> 5 %

- Outperformance of the market
- strong program portfolio constant high order backlog of **USD 6,5 bn**

SUSTAINABLE EARNINGS
8 - 10 %

- Sustainable efficiency gains favourable product mix
- Expected rate increases

SOUND CAPITAL STRUCTURE
~ 3.5x

- Strict cost control
- Focus on a stable capital structure
- Impact of new IFRS standards

DIVIDEND POLICY
20 -30 %

- Dividend policy established in course of the IPO
- Based on distributable profits

OUTLOOK 2019/20



- > Implementation and ramp up of new programmes
- > Growth in line with the market
- > Stable earnings development
- > Improvement of the Cash Flow
- > Focus on vertical integration
- > Expanding global footprint
- > Gaining market shares in all segments
- > Ongoing focus on innovation

INNOVATION IS OUR DESTINATION

BEYOND Horizons

