

Extend Your Expectations ANALYST PRESENTATION FY 2016/17 June 13, 2017



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HIGHLIGHTS // GROUP RESULTS

SIGNIFICANT SALES INCREASE OF 21.6 % TO EUR 705.7 MILL.

OPERATING RESULT (EBIT) SUBSTIANTIALLY IMPROVED TO EUR 26.9 MILL.

ORDER BACKLOG OF AROUND USD 5.2 BILLIONS

331 NEW JOBS IN AUSTRIA TO SUPPORT GROWTH





SALES INCREASE DRIVEN BY DYNAMIC MARKET DEVELOPMENT

Growing demand of aircraft allow above-average growth of about 22% in FY 2016/17

- A350: fourfold turnover increase within the financial year
- A320: first delivery of newly designed cabin and start of series production
- Bombardier C Series entered into regular service showing growing demand
- Embraer E2: delivery of first components in first half of financial year
- Maintenance, Repair and Overhaul (MRO) Business:
 - Cooperation with LH Technik
 - Boeing 737 winglet retrofit program
 - A320 interior retrofit for Jet Blue





INVESTMENTS

Technology & innovation as growth drivers

- EUR 35 million invested in property, plant and automation at the Austrian sites
- Expansion of production capacity
- Automation offensive and und Industry 4.0 projects
- Technology developments
- Project investments to achieve "Vision 2020" targets



MANAGEMENT STRUCTURE

Management board with recognized industry experts



Yongsheng Wang / CCO

Robert Machtlinger / CEO

Ales Stárek / CFO

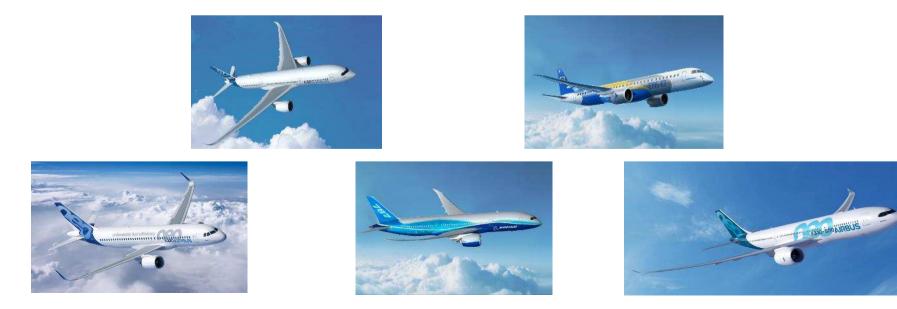
Andreas Ockel / COO

(starting his function as of Jan..1, 2018)

MARKET DEVELOPMENT - UPDATE

Long-term positive development of the aircraft industry confirmed again

- Sustained strong growth in air traffic (+ 4.8%)
- Strong order backlog for A320, A350 XWB, Boeing 737, Boeing 787...
- Gradual increases in aircraft build rates between 2016 and 2018 confirmed by OEM's
- FACC as a partner on all major platforms



CUSTOMER MARKET OUTLOOK

Demand of around 36.300 new aircraft until 2035

- The world's fleet of commercial aircraft increases by 2035 to 42,500 aircraft
- 14,800 airliners will reach the end of their service life by 2035 and be replaced by modern aircraft models.
- 36,300 new airliners will be required over the next 20 years



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MARKET AND CUSTOMER

Rising production rates enable EUR 120-150 million organic growth in the coming 3 years.

Growth shifts from 2018 onwards

- Ramp up of Airbus A350, A320, A330neo, Boeing 787
- Bombardier C Series & Embraer E2 Jets with start of series production
- Planned new development: Airbus A350-2000

Active scouring of the market by FACC

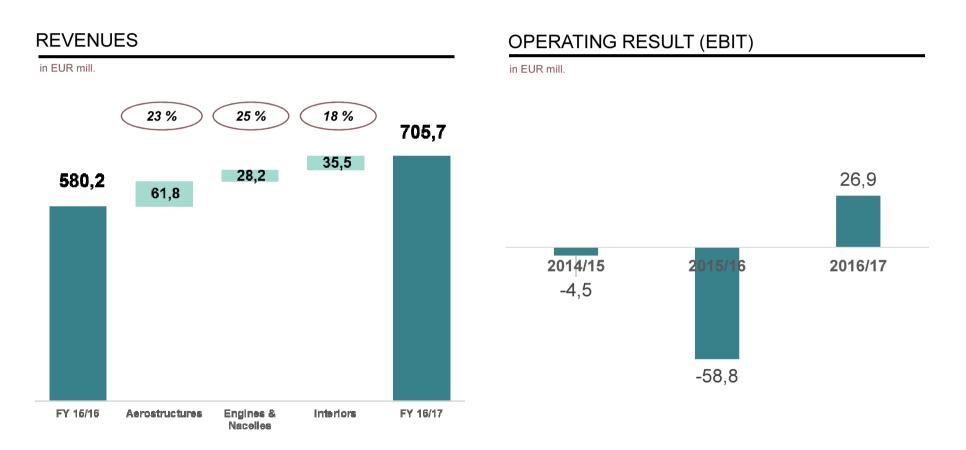
- New projects in the pipeline
- Double-digit investments are planned in FY 2017/18
- Joint technology developments with OEMs





REVENUE AND EARNINGS

Rising demand for aircraft allows for above-average growth of around 22% in fiscal year 2016/17



INCOME STATEMENT

Strong sales growth coupled with even stronger EBIT growth reaching an EBIT margin of 3.8% in FY 2016/17

In EUR mill.	2014/15	2015/16	2016/17
Revenue	528.9	580.2	705.7
Changes in inventories	2.8	4.4	7.0
Own work capitalised	18.8	18.8	11.1
Cost of materials	-330.2	-376.9	-443.0
Staff costs	-162.3	-158.5	-173.2
Other income/expenses	-39.2	-77.2	-49.8
Depreciation	-23.3	-49.6	-30.8
EBIT	-4.5	-58.8	26.9
EBIT margin (in %)	-	-	3.8
Financial result	-10.0	-13.1	-5.5
EBT	-14.6	-66.7	21.5
Taxes	5.0	14.4	-4,8
Periodic result	-9.6	-52.3	16.7

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SEGMENT REPORT

Solid performance by Aerostructures, Engines & Nacelles and Interiors on a good recovery path

in EUR mill.	2014/15	2015/16	2016/17
Revenue	528.9	580.2	705,7
Aerostructures	273.3	269.2	331.0
Engines & Nacelles	93.9	113.8	142.0
Interiors	161.7	197.2	232.7

EBIT	2014/15	2015/16	2016/17
Aerostructures	25.0	8.4	51.2
Engines & Nacelles	-22.6	-29.0	-11.9
Interiors	-7.0	-38.1	-12.4
	-4.5	-58.8	26.6



BALANCE SHEET

Continuously strong balance sheet with equity ratio above 40%

In EUR mill.		Feb. 28. 2015	Feb. 29, 2016	Feb. 28. 2017
ASSETS	Non-current assets	336.6	353.6	352.7
	Current assets	370.1	311.3	327.9
	Total assets	706.7	664.9	680.6
EQUITY & LIABILITIES	Equity (incl. non-controlling interest)	308.0	267.1	284.0
	Non-current liabilities	187.8	229.6	219.5
	Current liabilities	210.9	168.2	177.1
	Total Equity & Liabilities	706.7	664.9	680.6
Ratios	Net debt (in EUR mill.)	102.6	171.9	197,0
	Equity ratio (in %)	43.6	40.7	41,7

OUTLOOK & SUMMARY

- Annual growth rate in passenger kilometers of 4.8% up to 2035
- Demand of around 36,300 new aircraft by 2035
- Organic growth driven by A350 XWB, A320, Boeing 787
- Further increase of profitability in FY 2017/18
- Moderate growth of sales expected for FY 2017/18



