

Extend Your Expectations

Erste Investor Conference



Stegersbach / October 2016



- 1 FACC Company Overview
- 2 The Aerospace Global Market
- 3 Financials & Outlook



FACC AG – at a glance

100% focus on lightweight

> EUR 600 mill. of revenues

TIER 1 partner to the leading aerospace OEM's 4 plants & 2 engineering centers in Austria

Global network

3,200 employees worldwide

























FACC activities are focused...

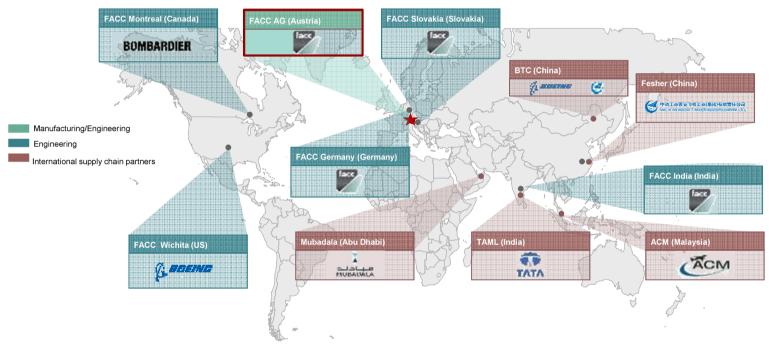
...on a defined product portfolio from the product idea to customer tailored solutions





From Austria to the world

Global engineering and production footprint to meet customers' needs worldwide











FACC Business Highlight

Focus remained on strategic growth and program execution. Significant achievement.

- Resources on boarded to support future program demands
- A350 on track, more then 110 Units delivered to Airbus
- jetBlue

- A320 new cabin architecture rolled out to market
- A321 rate increase benefits FACC product portfolio



- C-Series program demands growing
- Embraer E2 part delivery started
- MRO Business ramping up
 - Engagement with LH Technik
 - B737 Winglet retrofit program
 - Carbine Retrofit for Jet Blue





Innovation Highlights

Reduction of cost, performance increases, new material and process developments are pushed forward in our R&D departments.

After years of development, FACC is the first company worldwide using "Thermographic Inspection Method" to NDI inspect monolithic part construction.

- Inspection time reduced from hours to minutes
- Real time and in process inspection possible
- US-Customer approval granted in September 2016

Aerospace material developed are pushed forward to benefiting FACC business model

- Alternative materials from new suppler
- Produced in low cost countries to boost benefit from off-shore production
- Significant reduction in material- and logistic cost
- Step 1: Material is used for FACC parts produced needed China Market
- Step 2: Fully qualified for western Aerospace customers in Q2/2017



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The Aerospace Market – Overview

A350 demand increasing in steps

B787 demand Increasing by 40%

C-Series ramp up gains momentum

A380 & B747 sales decrease as expected

BUSINESS JETReduced order intake for middle market AC

A320 NEO rate to 60 AC / month in preparation

A330 NEO sales starts to pick up









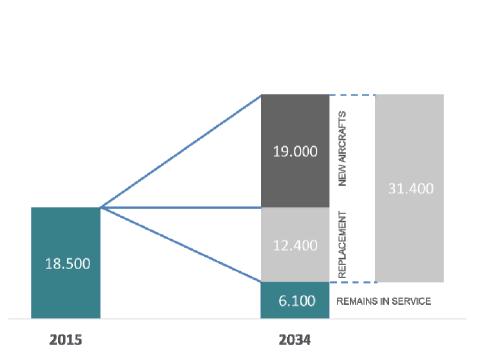


Overall demand / worldwide

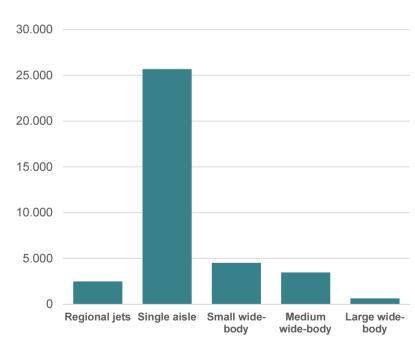


New airplane demand

BOEING and AIRBUS predict a demand of 31.400 aircrafts until 2034



demand per type





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Growing composite demand in airplanes

13%

1987

Changes in air travel and Airline demands triggers development of more efficient products

From a 3% composite content on a 1970's built B737's to more than 50% composite content on last technology airplanes like A350 or B787



> 50%

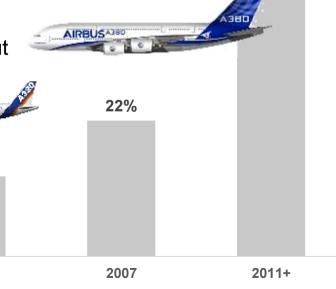
The A350 & B787 are step changing the Industry

High degree of automated production

Significant content of primary structure made out of composite

3%

1967





Significant changes in air travel

Real life examples

1970's



Today



Passenger Comfort

- Increased significantly
- Longer distance flights
- Point to point travel due to extended range capability
- Interior system weight added to fulfill customer expectations

1990 Fuel Flight Crew Other direct OPS Cost Ticketing & Sales Other indireckt OPS Cost Source: ICAO

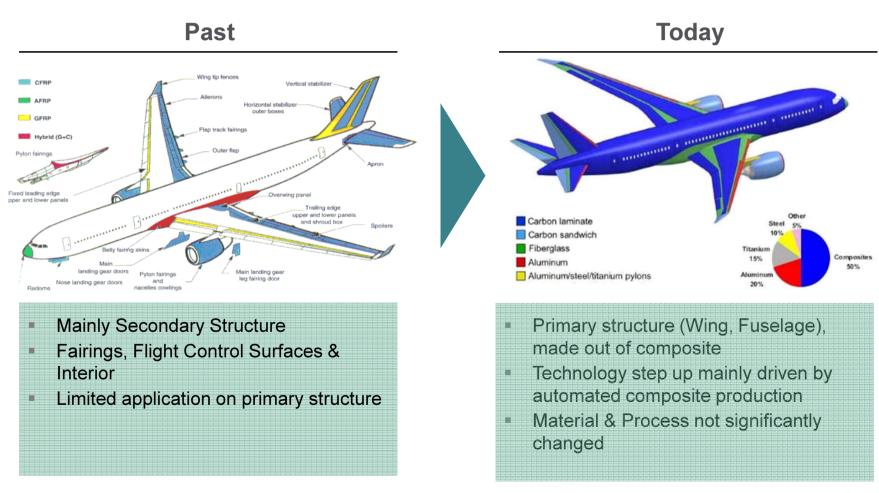
Airline Cost Structure

- Significant increase in fuel cost
- Reduction in ticketing and sales cost
- Fuel efficient aircraft is a must have for profitability



Lightweight Application Road Map

A swift change in composite application helps to improve aircraft efficiency





Market Demands - Summary

FACC is well positioned in the Aerospace Market

- Fully established Tier 1 partner to the OEM's
- Strong business volume on all new platforms (A350, A330 Neo, A320 Neo, B787, C-Series, ...)
- Leading edge technology in all segments
- Well positioned due to
 - Strong R&D
 - Turn key from design to manufacturing
 - Global business set up
 - Leading edge production process & facilities



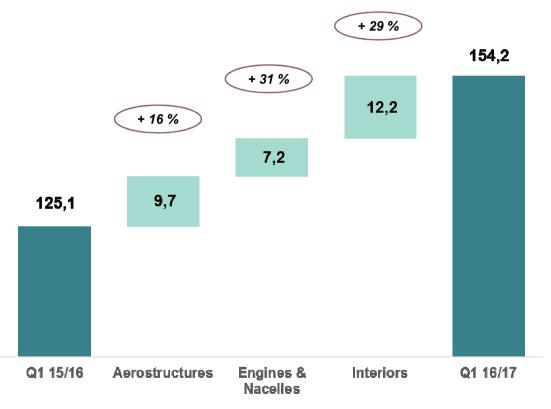


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Production revenues by segment

Product related revenues grew by 23.3 %. New projects are gaining further sales



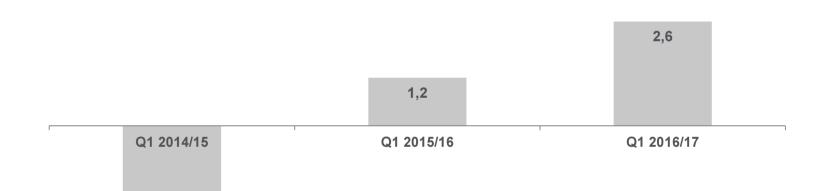
HIGHLIGHTS

- Overall increase in production revenues of 23.3 % across FACC
- Engineering revenues (NRC)
 almost stable at EUR 10.7 mill.
- Labor cost ratio reduced as a results from productivity increase & automated production process
- Total group revenues increased by 20.7 % to EUR 164.9 mill.



Positive earnings improvement continous





-5,3



SEGMENT REPORT

Revenue and EBIT by business segment

• Earnings before interest. taxes and fair value measurement of derivative financial instruments (EBIT) for the FY 2015/16 includes on off expenses in regard of the "FAKE PRESIDENT INCIDENT" in the amount of EUR 41.9 mill.

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Revenue		
Aerostructures		
Engines & Nacelles		
Interiors		

2014/15	2015/16	
528.9	587.5	
273.3	273.5	
93.9	116.6	
161.7	197.4	

EBIT
Aerostructures
Engines & Nacelles
Interiors

Reported EBIT	Before "on off effects" (Reported)	Q1 2015/16	Q1 2016/17	
25.0	32.9 (13.3)	8.1	6.7	
-22.6	-5.1 (-13.3)	-3.4	-3.7	
-7.0	-9.2 (-23.4)	-3.5	-0.4	
-4.5	18.6 (-23.4)	1.2	2.6	



Capital expenditures

Investments in capacity increase and production facilities completed

EUR mill.



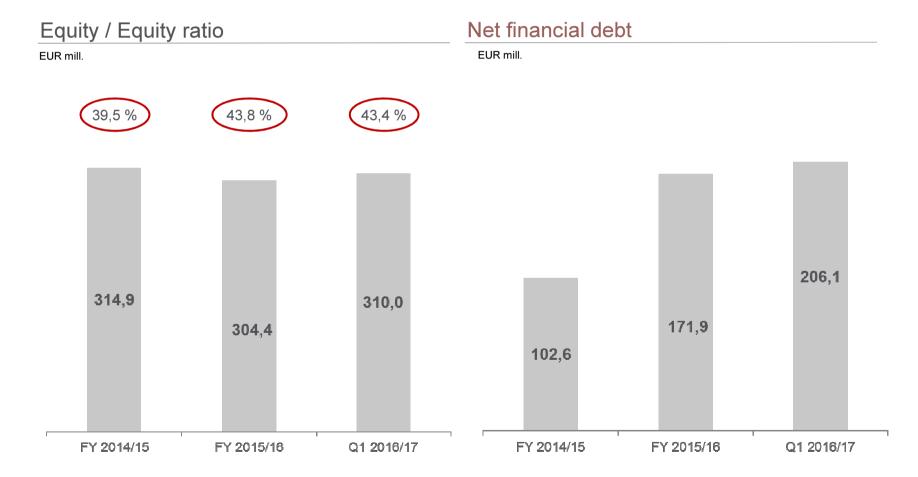


Balance sheet

EUR mill.		Feb. 28, 2014	Feb. 28, 2015	Feb 29, 2016	May 31, 2016
	Non-current assets	274.6	335.0	365.7	365.1
ASSETS	Current assets	294.7	383.3	333.5	249.5
	Total assets	569.3	718.3	699.2	714.6
EQUITY & LIABILITIES	Equity (incl. non-controlling interest)	224.8	314.9	304.4	310.0
	Non-current liabilities	238.4	192.5	229.6	225.6
	Current liabilities	106.1	210.9	165.2	178.9
	Total assets	569.3	718.3	699.2	714.6
Ratios	Net debt (in EUR mill.)	150,7	102,6	171.9	206.1
	Equity ratio (in %)	39.5	43.8	43.8	43.4



Equity and net financial debt





FACC Outlook

Reduction of cost, performance increases, new material and process developments are pushed forward in our R&D departments.

- Strong order book for FY 2016/17
- Double Digit sales growth in 2016/17 expected





IR-Information

Share Information

ISIN	AT00000FACC2
Official Market	Vienna Stock Exchange / prime-market
Ticker Symbol	FACC
Reuters	FACC.VI
Bloomberg	FACC AV
Shares Outstanding	45,790,000
Market Capitalisation	~ 250 EUR mill.

IR Contact

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Shareholder Structure

