



Analyst Presentation – H1 2018/19
October 15, 2018



.... THE NEXT MILESTONE IN MOBILITY

FACC congratulates Bombardier to the certification of the "Global 7.500"

- > Largest business jet with maximum range
- > Certification received as of Sept. 29, 2018
- > Start of serial production with a rate of approx. 60 aircrafts per year
- > FACC contributes with all three business segments







HIGHLIGHTS H1 2018/19

FACC remains on course for growth

- Solution > Growth course: +4% to EUR 373 mill.
- > EBIT EUR 25.1 mill. implementation of new programms cause one off effects
- > FACC signed new syndicate loan with total volume of EUR 225 mill.
- New order with an contracted volume of EUR 230 mill. recived from Airbus for new entrance area
- Investment programm under exectution FACC invests about EUR 45 mill. in capacity and technology
- > Outlook for the business year 2018/19 confirmed and specified



REVENUES EUR 373 mill.

EBIT EUR 25,1 mill.

Order Backlog USD 6,5 bn



AEROSPACE MARKET SUMMARY

Positive outlook for the civil aerospace market confirmed

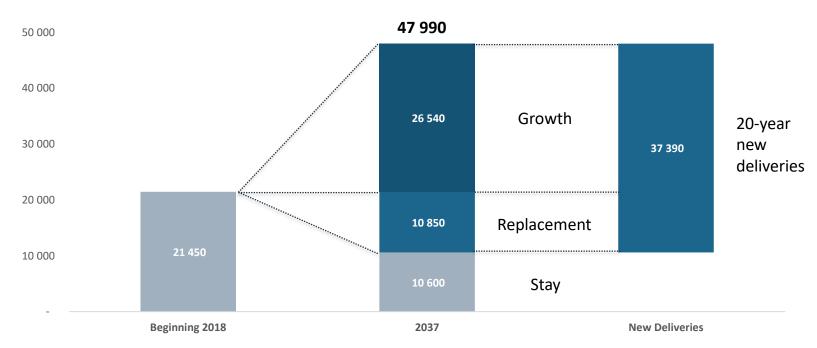
- > Outlook from OEM's sustainable positive until 2037:
 - 5 % annual growth in air traffic
 - 37,390 new aircrafts required
- > APAC region as the growth market
- FACC well positioned to serve demand with its global footprint





PROJECTED AIRCRAFT DEMAND

2018 – 2037 // Number of aircrafts above 100 seats

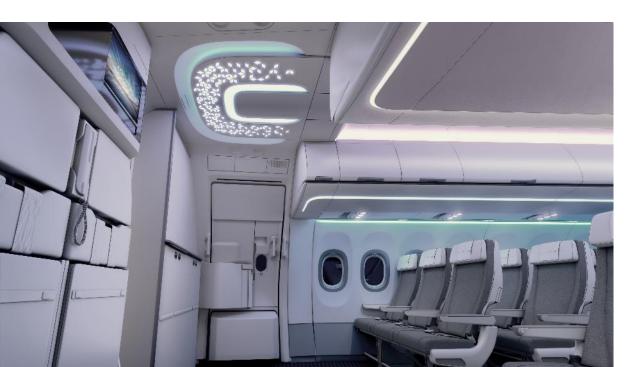


Source: Airbus GMF 2018-2037



NEW AIRBUS CONTRACT

Innovation drive through use of automated technologies and materials



EUR 230 mill. contract volume

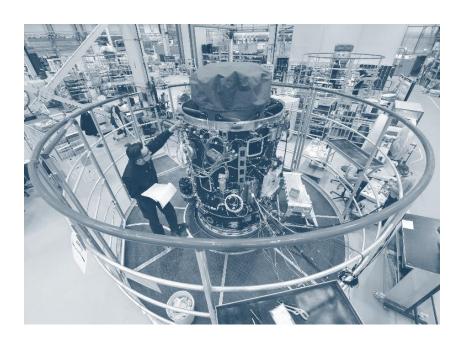
Entrance Area according new Airspace Design

Scope - A320 Family aircrafts A318/319/320/321



HIGHTECH FOR ROLLS-ROYCE

New generation of engines with composite parts from FACC



- Efficient Pearl 15 engines for latest ULR (ultra long range) jets from Bombardier
- Light weight and noise absorbign coating from FACC result in improved efficieny and reduced noise



FACC - SUSTAINABLE GROWTH

Multi year investment programm



Phase One – In operation since 2018:

EUR 35 mill.

6.400

Total volume

squaremeter

- Capacity extensions at Plant 1 (Aerostructures) and Plant 4 (Engine & Nacelles)
- > Doubling the floor space in Wichita (USA) for aftermarket services
- > Investments into new programms fo furhter growth



FACC - SUSTAINABLE GROWTH

Phase two in exectution

EUR 45 mill

2019

Total volume

Completion

- Extension of plant 3 (Aerostructures), building and equipment
- > Further automation and I4.0-Initatives
- > Investments into new programms











HIGHLIGHTS H1 2018/19

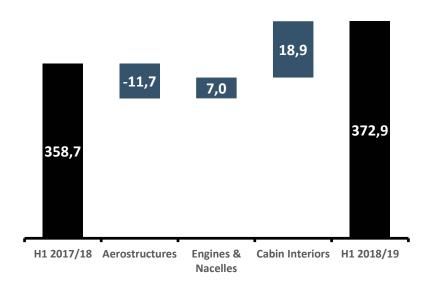
- > Syndicated Loan :
 - Long term financing agreement signed
 - Volume in the amount of EUR 225 mill.
- > Dividend payment of EUR 0,11 per share
- > Net financial debt almost unchanged despite growth in revenues
- > Global positioning of the FACC share as growth stock



REVENUES H1 2018/19

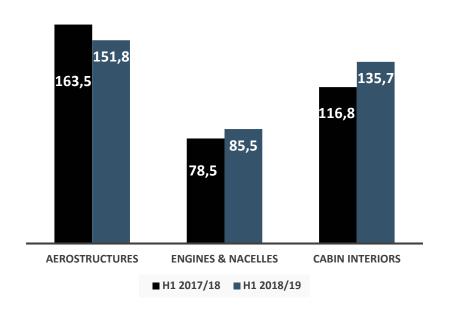
GROUP REVENUES

in Mio. EUR



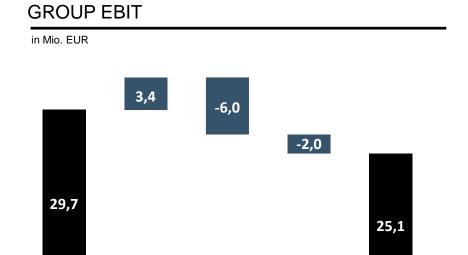
REVENUES BY BUSINESS SEGMENT

in Mio. EUR





EBIT H1 2018/19



Engines &

Nacelles

Cabin Interiors

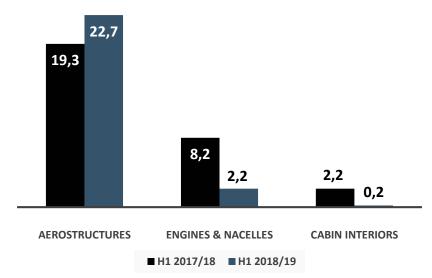
H1 2018/19

H1 2017/18

Aerostructures

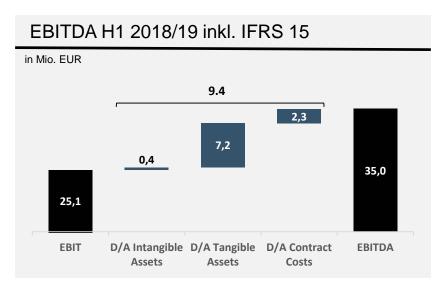
EBIT BY BUSINESS SEGMENT

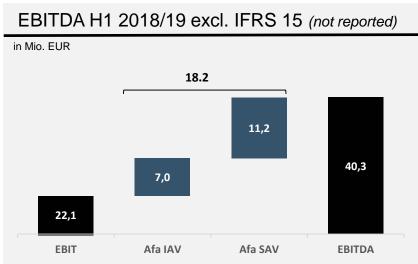
in Mio. EUR





IFRS 15 - RECONCILIATION

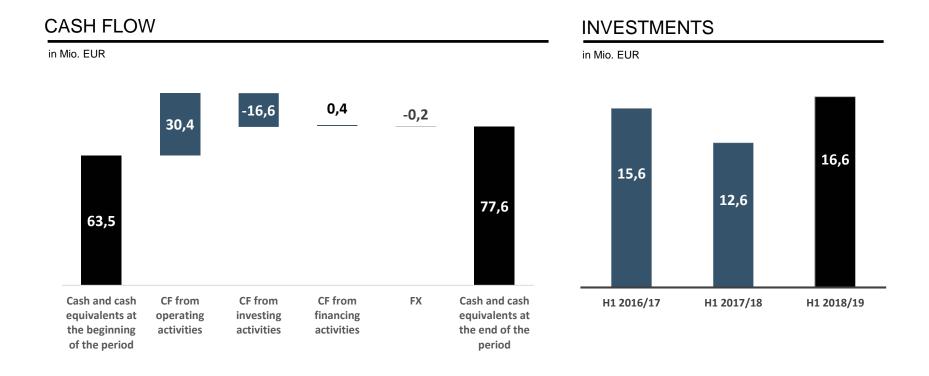




- > EBITDA (and EBIT) include a positive currency (USD/EUR) translation effect in H1 2018/19 of EUR 4.3 mill.
- > IFRS 15 also results in a sales reduction with an EBIT impact of minus EUR 1.3 mill.

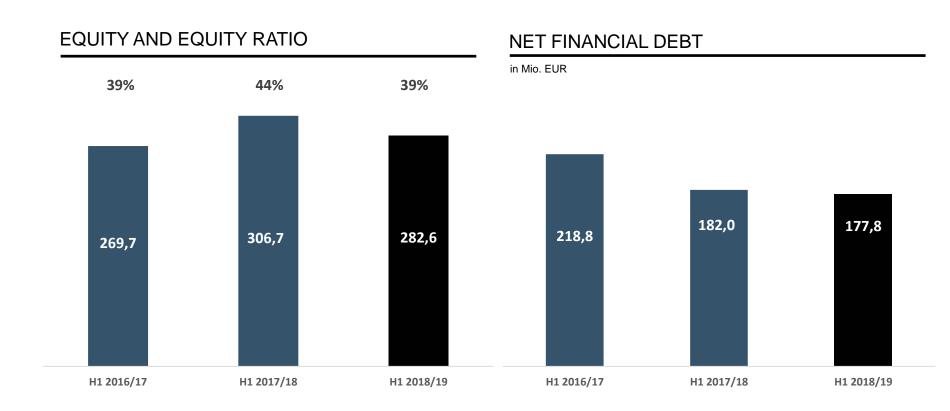


CASH FLOW AND INVESTMENTS



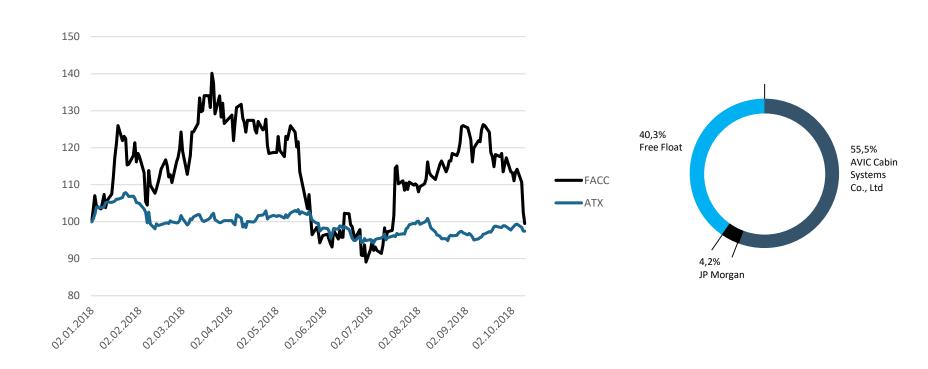


BALANCE SHEET RATIOS





SHARE PERFORMANCE AND OWNERSHIP







OUTLOOK FOR THE BUSINESS YEAR 2018/19

Continous growth and new programms

- > Execution of phase two of the investment programm
 - Implementation of required capacity in production
 - Automation and I4.0 initiatives
 - Investments into new programms
- > Financial Outllok
 - Revenue target FY 2018/19: EUR 760 770 mill
 - EBIT target FY 2018/19: EUR 52 55 mill.
- > Gaining new market shares in all business segments
- > R&T Focus New materials and production technologies



