



## HIGHLIGHTS - Q1 2017/18

Positive trend continues with significant improvement in Q1 EBIT and positive free cash flow

Sales increased by 12.9% to EUR 184.3 mill.



Operating income (EBIT) at EUR 10.8 mill.



Positive free cash flow of EUR 6.5 mill. achieved



Positive feedback from the Paris airshow confirms long-term outlook of the industry











### GLOBAL MARKET DEVELOPMENT

Demand for 36.000 new aircraft re-confirmed until 2035. Normalizing trend in airline book to bill ratio as a consequence from 7.8 year order backlog.

- 628 firm orders placed between Jan 01 Jun 30, 2017 (380 Boeing + 248 Airbus)
- 645 airplane delivered between Jan 01 Jun 30, 2017 (341 Boeing + 304 Airbus)
- 140 Airbus airplanes ordered from China in July 2017 (100 A320 + 40 A350)
- 2017 airplane delivery rate will grow to approximately 1.550 AC (1.436 actual in 2016)
- H1/2017 (Jan Jun) book to bill ratio is slightly below 1 (0,97), ratio might further soften in H2 based on stronger H2/2017 production output
- FACC 2017/18 business year order intake shows moderate growth in sales but an acceleration in coming periods.
- Bombardier C-Series further ramp up acceleration planned in Q4 2017/18
- Business jet demand remains stable



### **REVIEW PARIS AIRSHOW 2017**

Positive on market demand and growth results in an order value for FACC of approx. EUR 250 mill.

**326** Airbus orders

**570** Boeing orders

**896** Airplanes added to backlog

A380 performance increase study

**B787** demand increasing to 14 AC

A320 NEO rate ramp up confirmed

A320 new cabin Lay-Out presented

**C-Series** ramp up gains momentum



## FACC BUSINESS HIGHLIGHTS

Business & Technology Development on track to meet Innovation Leadership

- New contracts on board to support profitable long term growth
  - Bombardier C-Series contract signed Sales volume EUR 100 mill.
  - Rolls-Royce engine program contract signed Sales volume FUR 35 mill
- FACC innovated inspection technology qualified by Boeing. FACC is worldwide the first qualified company using the system in serial production.
- New material & processes for composite mass production qualified – market penetration activities now ongoing.
- Investment program launched to meet further market demands





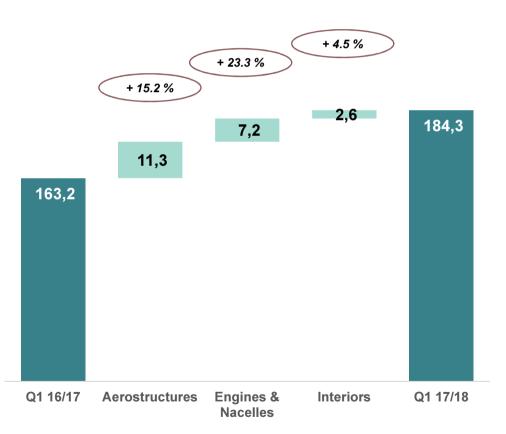






### REVENUES BY SEGMENT

Product related revenues grew by 13.4 % driven by sustainable increase in volumes



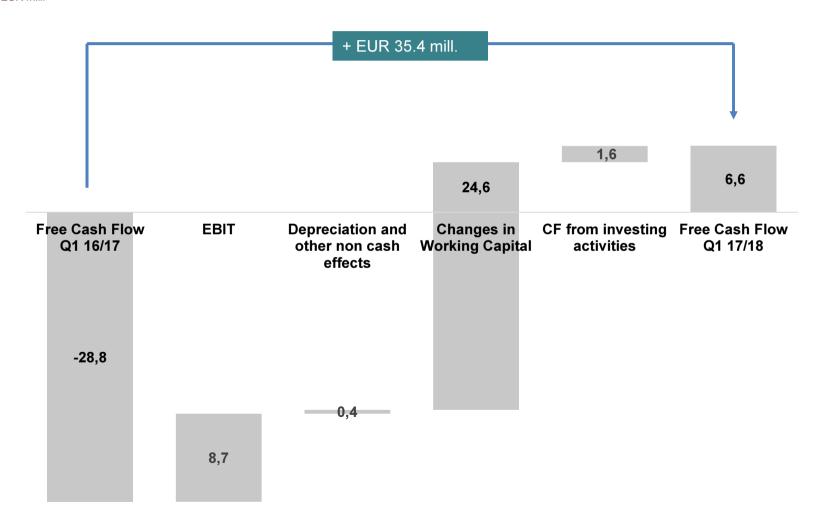
#### **HIGHLIGHTS**

- Overall increase in revenues of 12.9 % across FACC Group
- Engineering revenues (NRC) almost stable at EUR 11.4 mill.
- Significant reduction in cost ratios
  - Labor cost ratio: 25.1 % vs. 27.1 %
  - Material cost ratio: 60.6 % vs. 65.7 %



## FREE CASH FLOW

in EUR mill.





# **SEGMENT REPORT**

#### in EUR mill.

Revenue
Aerostructures
Engines & Nacelles
Interiors

2014/15	2015/16	2016/17	Q1 16/17	Q1 17/18
528.9	580.2	705.7	163.2	184.3
273.3	269.2	331.0	74.2	85.4
 93.9	113.8	142.0	30.9	38.1
 161.7	197.2	232.7	58.1	60.8

EBIT
Aerostructures
Engines & Nacelles
Interiors

2014/15	2015/16	2016/17	Q1 16/17	Q1 17/18
25.0	8.4	51.2	6.8	11.3
-22.6	-29.0	-11.9	-3.8	1.2
-7.0	-38.1	-12.4	-1.0	-1.7
-4.5	-58.8	26.6	2.0	10.8



# **INCOME STATEMENT**

In EUR mill.	2014/15	2015/16	2016/17	Q1 2016/17	Q1 2017/18
Revenue	528.9	580.2	705.7	163.2	184,3
Changes in inventories	2.8	4.4	7.0	9.8	8.5
Own work capitalised	18.8	18.8	11.1	2.6	1.5
Cost of materials	-330.2	-376.9	-443.0	-107.2	-111.7
Staff costs	-162.3	-158.5	-173.2	-44.1	-46.2
Other income/expenses	-39.2	-77.2	-49.8	-15.1	-18.0
Depreciation	-23.3	-49.6	-30.8	-7.2	7.6
EBIT	-4.5	-58.8	26.9	2.0	10.8
EBIT margin (in %)	-	-	3.8	1.2%	5.8%
Financial result	-10.0	-13.1	-5.5	-2.6	-2.7
EBT	-14.6	-66.7	21.5	-0.6	8.1
Taxes	5.0	14.4	-4,8	0.4	-1.0
Periodic result	-9.6	-52.3	16.7	-0.2	7.1



## **BALANCE SHEET**

In EUR mill.		Feb. 28. 2015	Feb. 29, 2016	Feb. 28, 2017	May 31, 2017
	Non-current assets	336.6	353.6	352.7	340.8
ASSETS	Current assets	370.1	311.3	327.9	368.7
	Total assets	706.7	664.9	680.6	709.5
	Equity	308.0	267.1	284.0	300.7
EQUITY &	Non-current liabilities	187.8	229.6	219.5	232.1
LIABILITIES	Current liabilities	210.9	168.2	177.1	176.7
	Total Equity & Liabilities	706.7	664.9	680.6	709.5
	Net debt (in EUR mill.)	102.6	171.9	197,0	192.6
Ratios	Equity ratio (in %)	43.6	40.7	41,7	42.4
	Net debt / EBITDA 1)	5.5	3.9	3.6	2.9



### **OUTLOOK 2017/18 UNCHANGED**

- Moderate sales growth in FY 17/18 expected
- Management objectives for the remaining year:
  - Execution on order back log
  - Further drive operational efficiency
  - Expand margins & improve profitability
  - Generate positive free cash flow on annual basis





## **IR-Information**

#### **Share Information**

ISIN	AT00000FACC2
Official market	Vienna Stock Exchange / prime-market
Ticker symbol	FACC
Reuters	FACC.VI
Bloomberg	FACC AV
Shares outstanding	45.790.000
Market capitalisation (as of July 11, 2017)	EUR 412 mill.

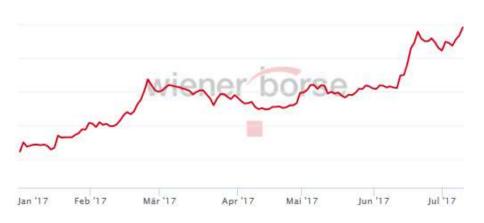
#### **IR Contact**

#### **Manuel Taverne**

**Director Investor Relations** 

Phone: +43/59/616-2819.. Mobile: +43/664/80119 2819 e-mail: m.taverne@facc.com

### Share price development (YTD) app. +77 %



#### **Shareholder Structure**

