

A stylized image of a planet's horizon against a black background. A bright sun is rising behind the horizon, creating a lens flare effect. The planet's surface is dark and curved.

BEYOND HORIZONS

WELCOME TO THE WORLD OF FACC

Financial Year 2024
March 26th, 2025

AVIATION INDUSTRY GROWS

GROWING TRAVEL VOLUME AND HIGH DEMAND FOR NEW AIRCRAFT LEADS TO HIGHEST REVENUE IN THE COMPANY'S HISTORY

- 4.9 billion passengers worldwide in 2024 ensure **record load factor and high demand** for new passenger aircraft.
- **FACC benefits from the growth of the entire industry despite challenges in the global environment** (supply chains and geopolitical upheavals) as well as locational disadvantages (costs).
 - Management **outlook for FY 2024 met**
 - Over **20% revenue increase** in the 2024 financial year
 - Improvement in profitability – **EBIT margin improved by 62%**
 - **Stable long-term order book** with a fixed order volume of USD +5.8 billion



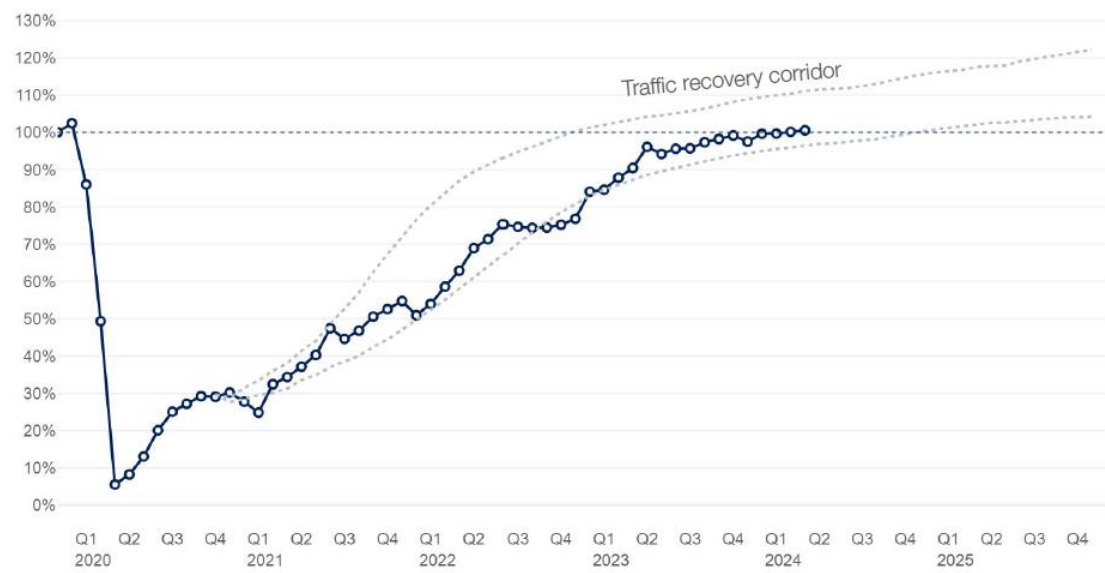
MARKET OUTLOOK

Robert Machtlinger, CEO


AIR TRAFFIC RECOVERY

GLOBAL REVENUE PASSENGER-KILOMETERS (RPKS), YOY % CHANGE VS. 2019

World air traffic (RPK versus equivalent month in 2019)



Source: OAG, FR24, Sabre, IATA, Airbus GMF



2023 was characterized by a strong industry-wide recovery.

After a four-year journey, the aviation industry surpassed its pre-pandemic traffic level for the first time in Q1 of 2024.

Strongest growth markets in Asia, the Middle East and China

AVIATION INDUSTRY IS GROWING STRONGLY

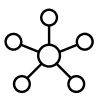
EXPANSION OF GLOBAL INFRASTRUCTURE DRIVES GLOBAL GROWTH



42 new airports worldwide*



160 new airlines*



7,250 new routes worldwide*



4.9 billion passengers 2024
2025 (projected): 5.2 billion | +6.7%



40 million flights worldwide in 2025 | +4.6 %



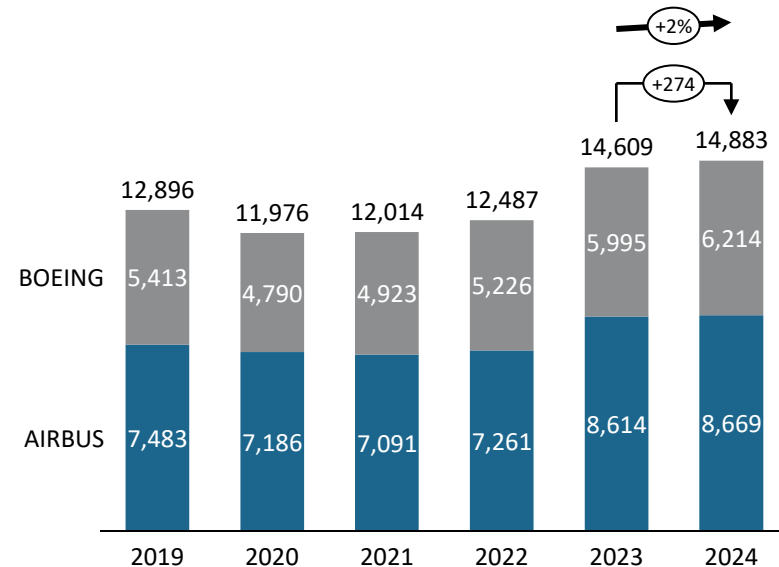
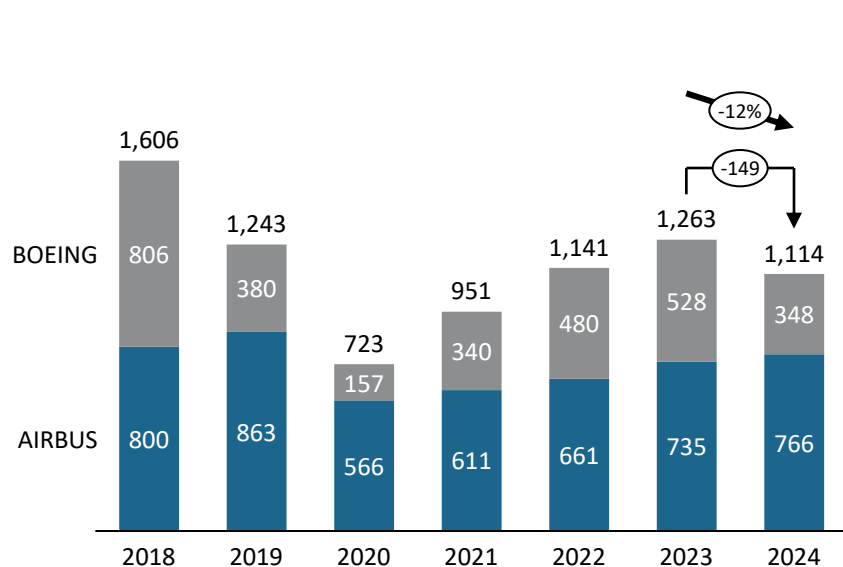
Further increase in demand
all aircraft manufacturers increase
build rates again in 2025

Projected passenger volume until 2043

Region	Annual growth (2023 - 2043)	Additional passengers (until 2043)
Africa	3.7%	182 million
Asia	5.1%	2.6 billion
Europe	2.3%	662 million
Middle East	4.1%	314 million
North America	3.0%	763 million
South America	3.0%	200 million
WORLD	3.8%	4.1 billion

AIRBUS & BOEING MARKET SHARE

DELIVERIES AND CUSTOMER ORDERS AS OF 31.12.2024



Deliveries 2024:

- > **TOTAL:** 1,114 AC (-149 AC / -12%)
- > **Airbus:** +31 AC (+4%)
- > **Boeing:** -180 AC (-34%)

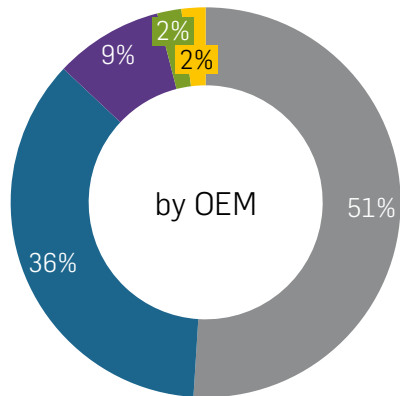
Order Backlog 2024:

- > **TOTAL:** 14,883 AC (+2%)
- > **Airbus:** +55 AC (+1%)
- > **Boeing:** +219 AC (+4%)

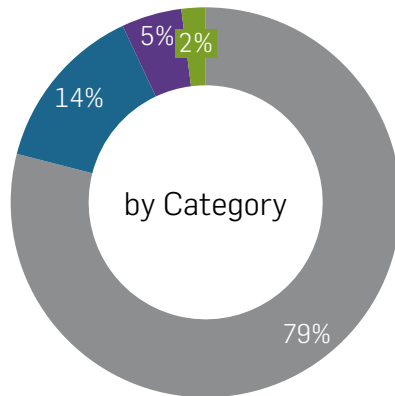
Source: Airbus Monthly Reports / Orders & Deliveries Q3 2024
Boeing Airplane Orders & Deliveries / Data through 09/30/2024

ORDER BACKLOG OF THE AVIATION INDUSTRY

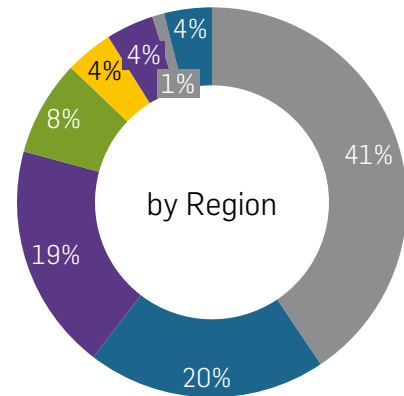
MARKET SHARES IN COMMERCIAL AVIATION AS OF 31.12.2024



- Airbus
- Boeing
- Comac
- Embraer
- Others



- Single-Aisle
- Wide-Body
- Regional Jet
- Turboprop



- Asia
- North America
- Western Europe
- Middle East
- Latin America
- Eastern Europe
- Africa
- Unknown

Total volume of the order backlog: 17,084 aircraft

Source: Fleet Discovery, Aviation Week Intelligence Network 2024

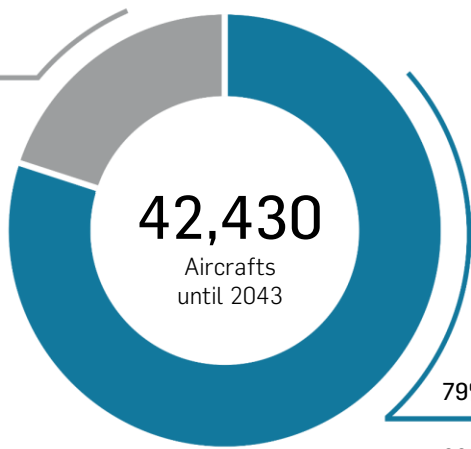
SHORT HAUL DOMINATES MARKET

A320, B737, A220 & C919 WITH HIGH BUILD RATES



21% TYPE WIDEBODY

8,920 Aircrafts
A350, B787, B777



79% TYPE SINGLE-AISLE
33,510 Aircrafts
A320 Family & B737



24,260 → 2023 Market

23,970 → Growth

18,460 → Replacement

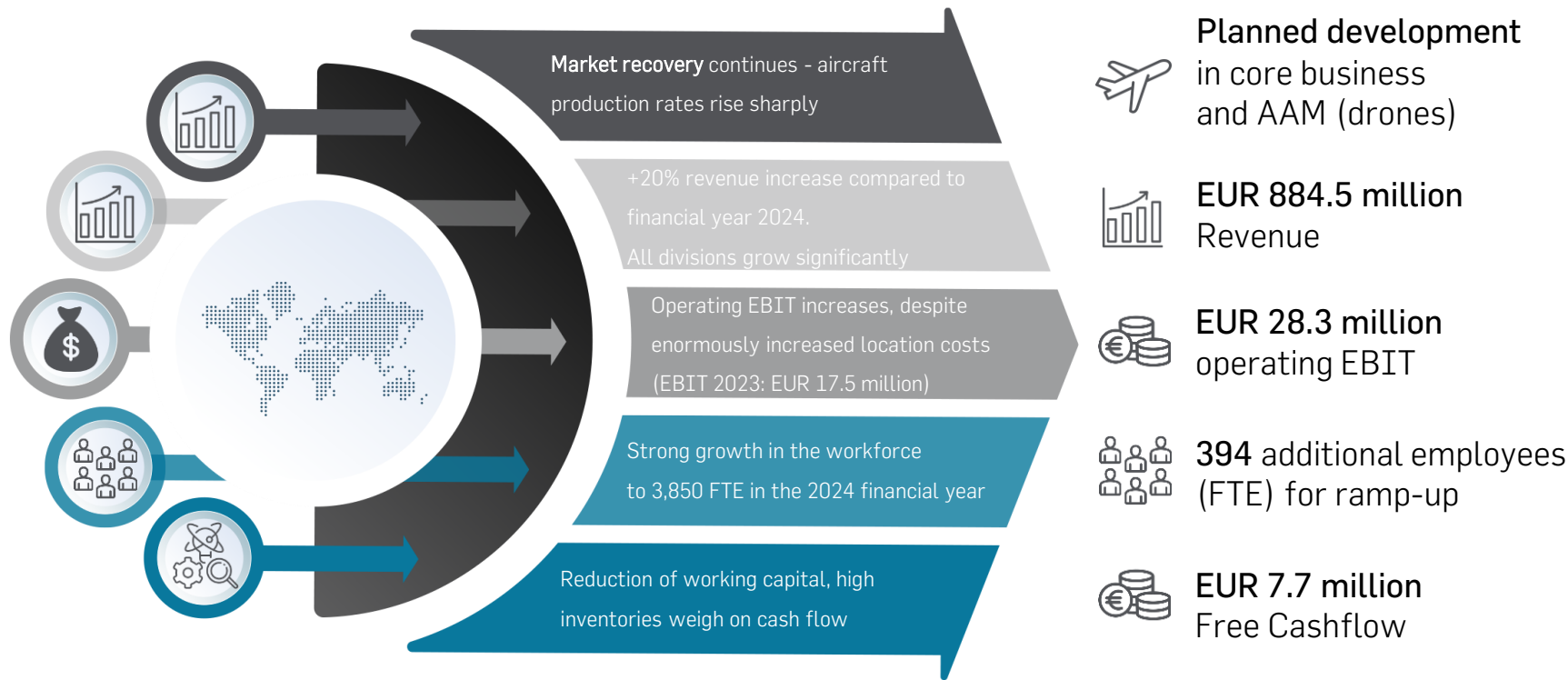
Source: Airbus GMF, Jan 24
Notes: Passenger aircraft with more than 100 seats and freighter aircraft with a payload of more than 10 t.

FINANCIALS 2024

Florian Heindl, CFO

STRONG GROWTH

PLANNED DEVELOPMENT OF ALL BUSINESS UNITS IN FY 2024

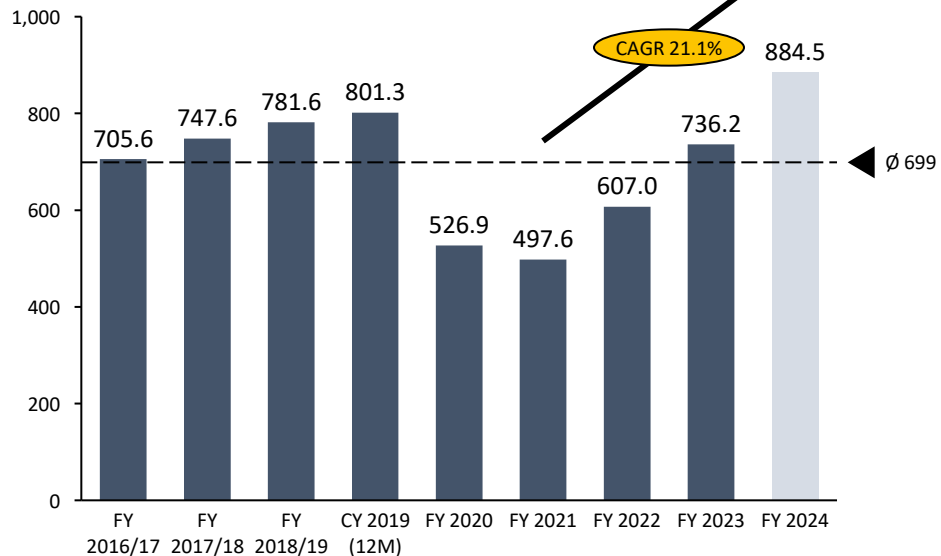


REVENUE AND EBIT

RESULT INCREASED COMPARED TO THE PREVIOUS YEAR

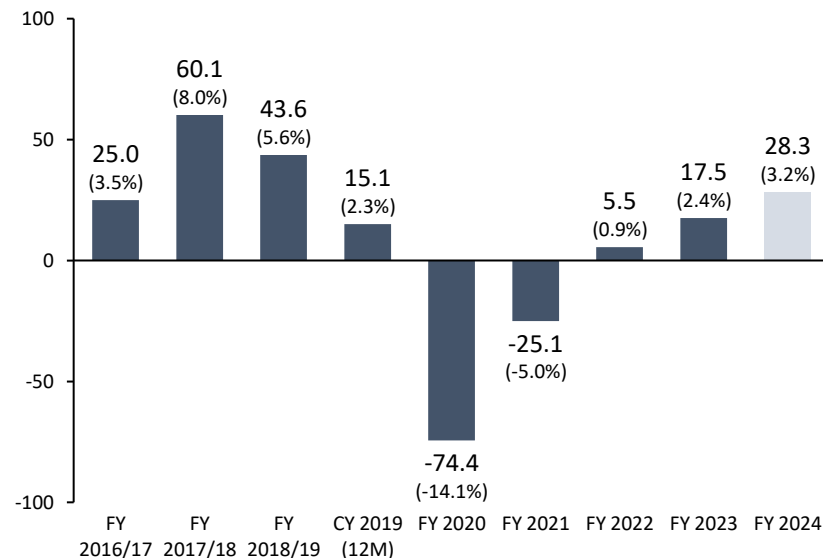
Revenue

in million EUR



EBIT

in million EUR



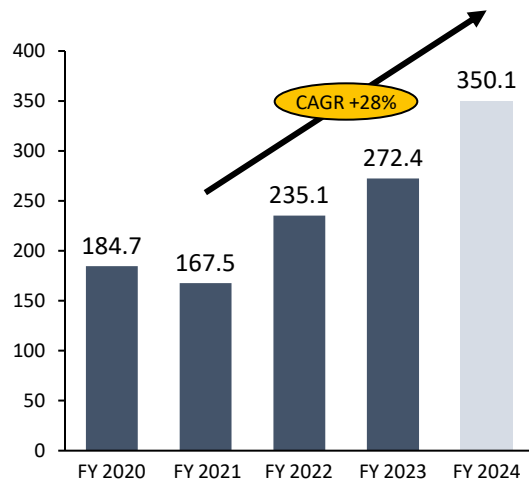


REVENUE DEVELOPMENT OF THE DIVISIONS

ALL BUSINESS SEGMENTS WITH STRONG GROWTH RATES

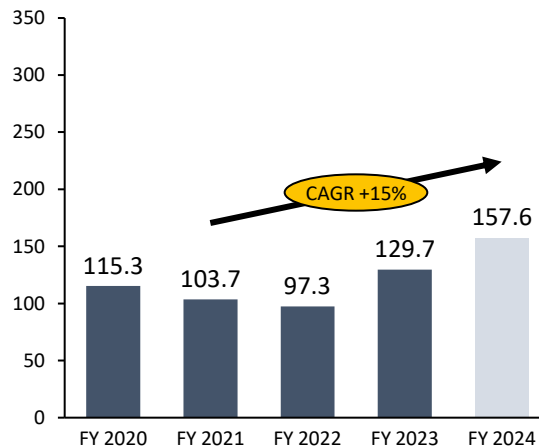
Aerostructures

in million EUR



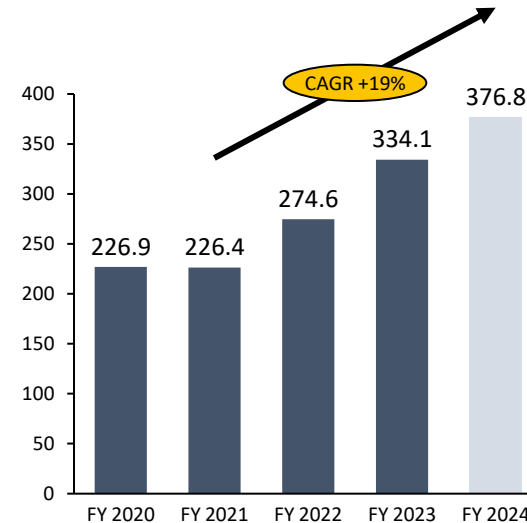
Engines & Nacelles

in million EUR



Interiors

in million EUR

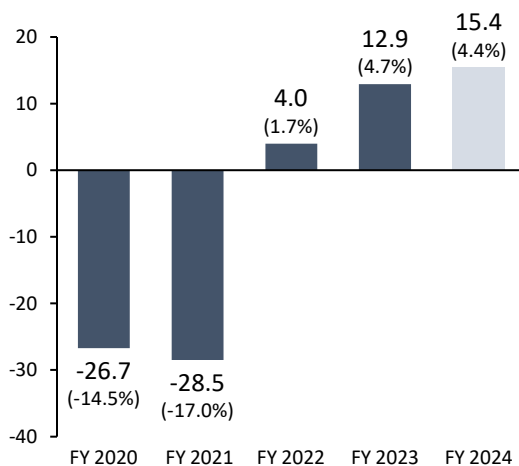


EBIT DEVELOPMENT OF THE DIVISIONS

IMPROVING GROUP EBIT, BUT STILL CHALLENGES IN CABIN INTERIOR SEGMENT

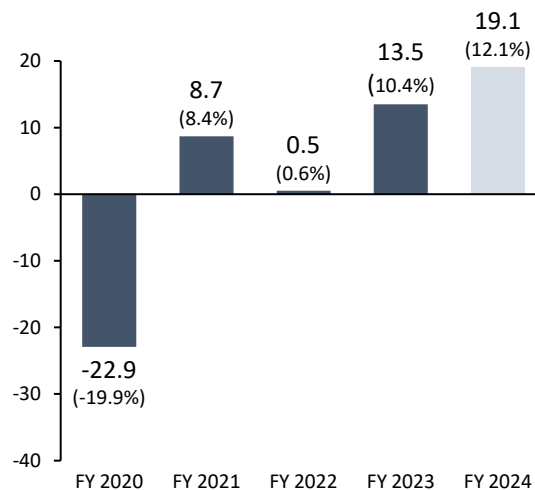
Aerostructures

in million EUR



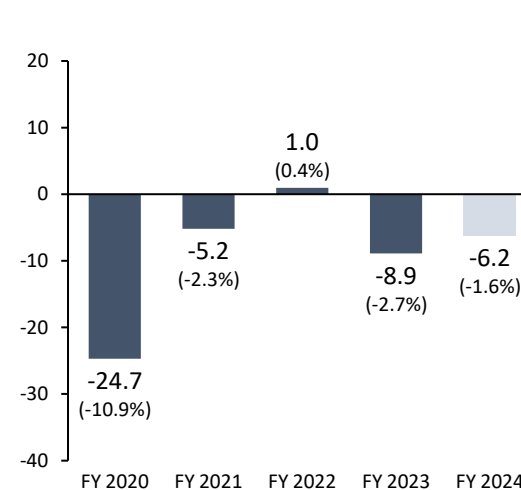
Engines & Nacelles

in million EUR



Interiors

in million EUR

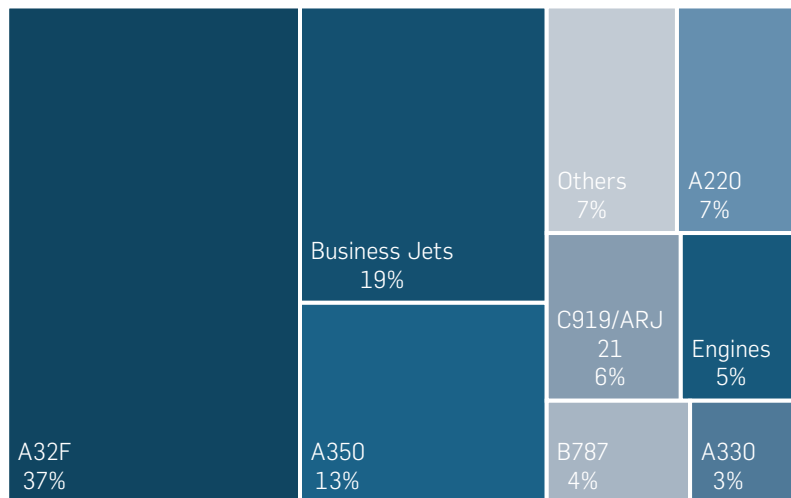


REVENUE

REVENUE DISTRIBUTION 2024 VS. 2023

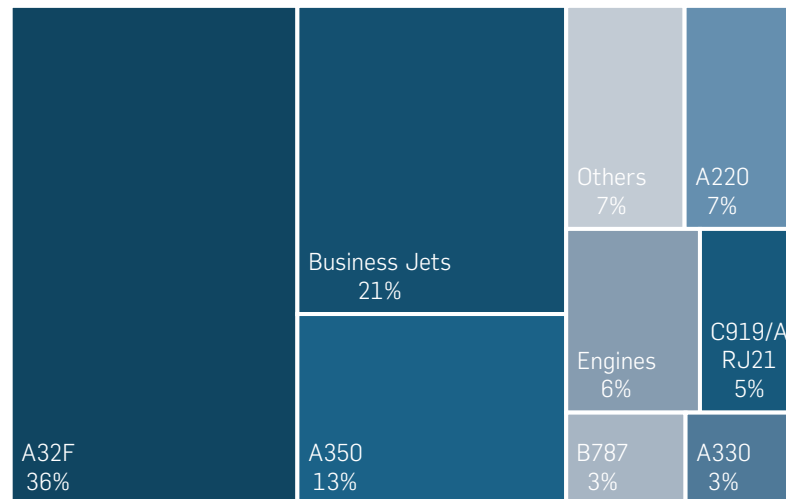
Revenue distribution 2024

in % of total Revenue



Revenue distribution 2023

in % of total Revenue

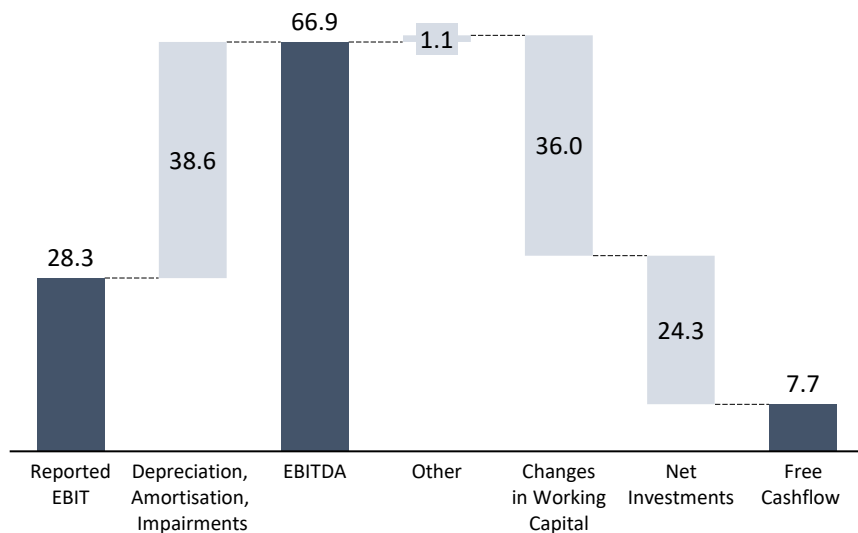


FREE CASH FLOW

POSITIVE, BUT ACTIONS FOR IMPROVEMENT NEEDED

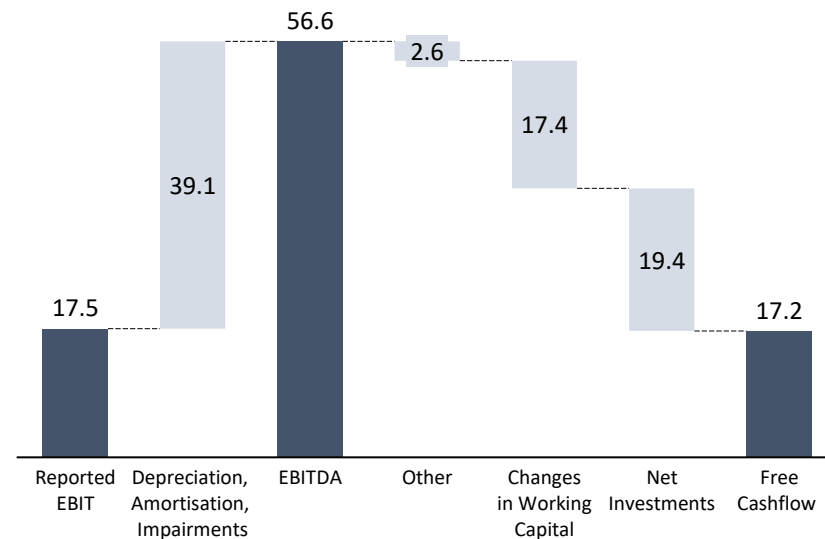
Free Cashflow 2024

in million EUR



Free Cashflow 2023

in million EUR

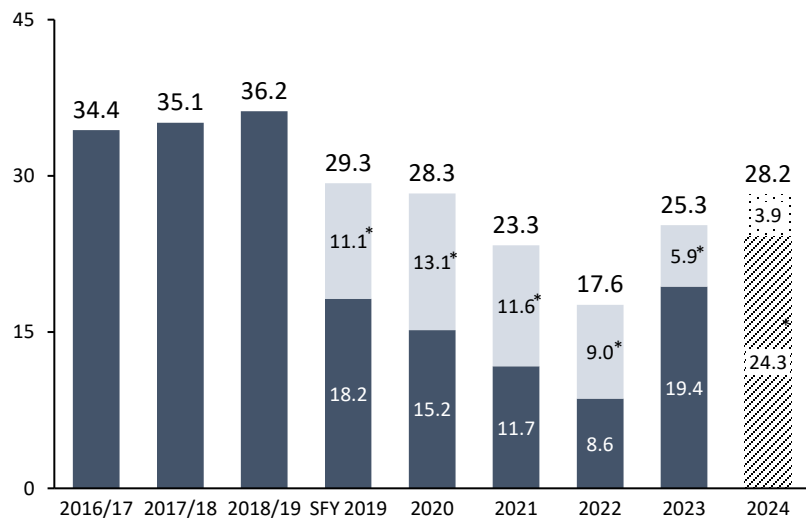


CASH FLOW

HIGH INVENTORIES IMPACT CASH FLOW

Investments

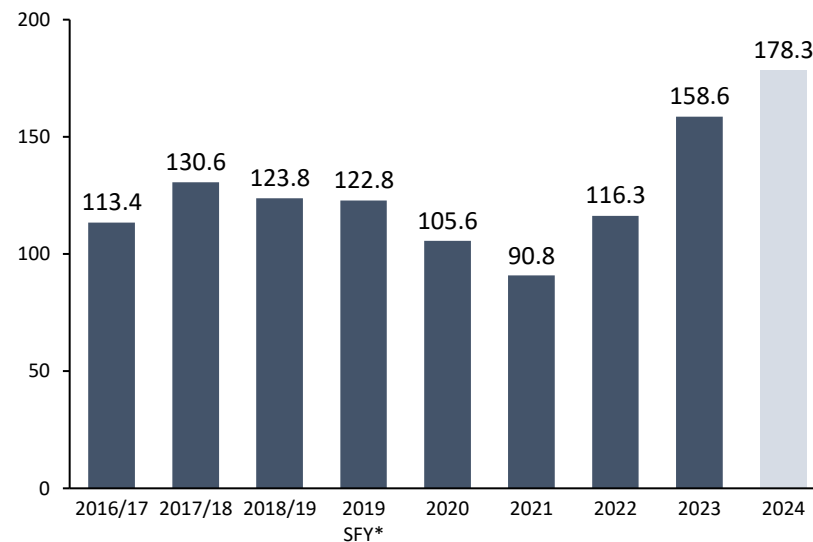
in million EUR



* Additions contract costs (re-classification since 31.12.2021)

Inventory

in million EUR



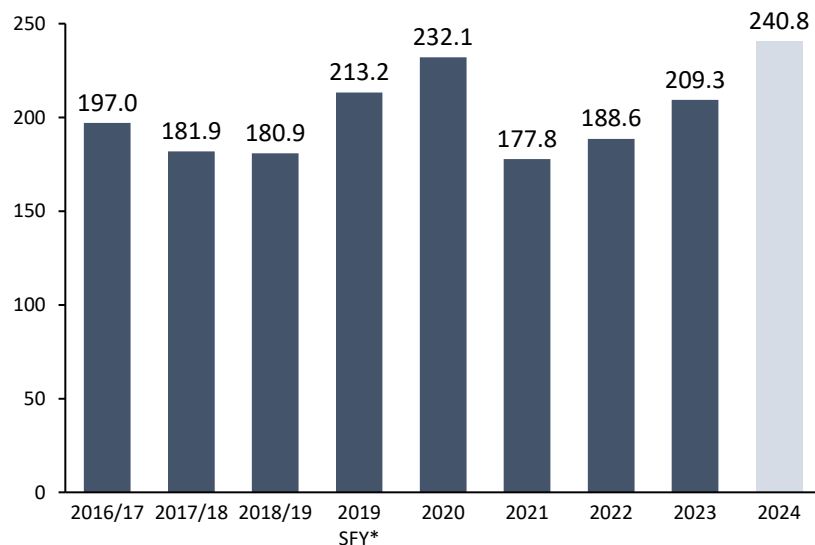
* SFY ... Short Fiscal Year (March 2019 – December 2019)

BALANCE SHEET KEY FIGURES

DEVELOPMENT OF CAPITAL FIGURES

Net Financial Debt

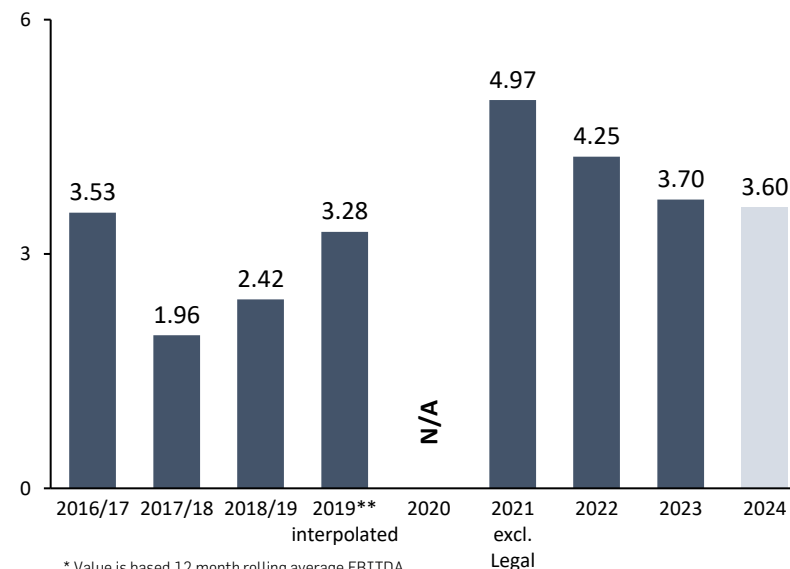
in million EUR



* SFY ... Short Fiscal Year (March 2019 – December 2019)

Leverage (Net Financial Debt/EBITDA)

Ratio



* Value is based 12 month rolling average EBITDA

** Value is based on an extrapolation of EBITDA to twelve months

OUTLOOK

Robert Machtlinger, CEO

OUTLOOK



Revenue

- Growth in all business segments
- Due to the balanced customer portfolio, revenue in the 2025 financial year will increase by

5 -15 %

Operative Result

- Further sustainable improvement in operating profitability through scale effects and effects from the efficiency enhancement program currently being implemented

Build Rate Increases

- Increasing build rates for short- and medium-haul aircraft (especially A320 and C919)
- Stable construction rates for wide-body aircraft (A350, B787)

CHALLENGES



Supply Chain Stability



Rising operating costs



Geopolitical upheavals

KEY PRIORITIES

EXECUTION OF RATE RAMP-UPS

Continued **ramp-up in line with the build rates** of FACC's global customers



COST REDUCTION & MORE EFFICIENCY

Focused implementation of FACC's **CORE** efficiency improvement program



LOCAL FOR LOCAL

Continuous **relocation of projects in the cabin interior segment to Croatia**



- Focus on profitable **company growth**
- Sustainable **strengthening of FACC's financial power**



FACC



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3/26/2025



THANK YOU

FACC EQUITY STORY

WHY TO BUY FACC SHARES?

1 Market forecasts

- **Steady growth** in aviation industry
- **Increasing demand** for travel
- Demand for **innovative, sustainable technologies**
- Increasing demand of **composite structures**

2 How can FACC contribute to this?

- **35 years experience** in composites
- **Trusted partner** for all major OEMs
- **Turn-key capabilities** (basic research, development, manufacturing, qualification & product support)
- **Long-term contracts** (order backlog USD 5,8 billion)

3 Focus Strategy 2030

- Revenue Growth**
at least equal to annual growth in air traffic
- EBIT-Margin**
8% targeted at Group level
- Positive Cash Flow for**
Investments in future growth
Long-term dividend policy (20-30% of EAT)
De-leveraging ($\leq 2,5$)

4 How do we ensure this?

Through the **three pillars** of our Strategy 2030

- (1) Transformation
- (2) Evolution
- (3) Diversification

2020 - 2026
TRANSFORMATION
Ramp-up and Performance is our Focus

2023 to 2030
EVOLUTION
Growth from innovation & business excellence

+ From 2026
DIVERSIFICATION
Revenue from AAM & MRO

DISCLAIMER

- This document contains forward-looking statements. Words such as 'outlook', 'believe', 'intend', 'anticipate', 'plan', 'expect', 'objective', 'goal', 'estimate', 'may', 'will' and similar expressions often identify these forward-looking statements.
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